

# Dynamic Optimization in Models for State Panel Data: A Cohort Panel Data Model of the Effects of Divorce Laws on Divorce Rates

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# Dynamic Optimization in Models for State Panel Data: A Cohort Panel Data Model of the Effects of Divorce Laws on Divorce Rates

Tongyai Iyavarakul, Marjorie B. McElroy, and Kalina Staub\*

**Preliminary and incomplete. Please do not quote.**

**Key words:** marriage and divorce, divorce laws, Coase Theorem, state panel data, dynamic models

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## Abstract

We present a new approach to the estimation of dynamic models using panel data, not on individuals, but aggregated to some level such as the school, county or state. This approach embeds the reduced form implications of dynamic optimization for exiting a chosen state (via divorce, dropping out, employment, etc.) into a model suitable for estimation with state panel data or similar aggregates (county, SMSA, etc.). With forward looking behaviors, exogenous changes in laws or rules give rise to *selection effects* on those considering entry and *surprise effects* for those who have already entered. The application to the effects of divorce laws on divorce rates.

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# 1 Introduction

We present a new approach to the estimation of dynamic models using panel data, not on individuals, but aggregated to some level such as the school, county or state. This approach embeds the reduced form implications of dynamic optimization for exiting a chosen state (via divorce, dropping out, employment, etc.) into a model suitable for estimation with state panel data or similar aggregates (county, SMSA, etc.). With forward looking behaviors, exogenous changes in laws or rules give rise to selection effects on those considering entry and surprise effects for those who have already chosen to enter. Key to the resulting cohort panel data model (CPDM) is tracking differential selection embodied in entry cohorts and accounting for within-cohort unobserved heterogeneity in response to surprises that give rise to "floodgate" effects.

The application is to the effect of divorce laws on divorce rates. Whether divorce law liberalizations caused the increase in divorce rates remains controversial.<sup>1</sup> One factor contributing to the controversy is data. For want of good geocoded micro panel data, researchers must resort to panels of geocoded regional averages (country, state, county). Prior to this study, this meant that insights from dynamic models have only been loosely tied to econometric specifications.<sup>2</sup> A second factor is a methodological gap between difference-and-difference approaches and methods explicitly grounded in dynamic optimization applied to micro panel data.<sup>3</sup> Drawing on positive features of both methods, this study attempts to help to bridge this gap.

This research helps to clarify whether and how divorce laws should be used in future empirical work, a matter of great practical importance. For example, contemporaneous unilateral divorce law has been used to study intrahousehold distributions (Chiappori *et. al.* [2009]). Others have studied the effect of unilateral laws per se on child well being and on crime (for example, Gruber [2004], Caceres-Delpiano and Giolito [2008a and 2008b]). This study calls this practice into question as we soundly reject the enabling assumption (or interpretation of previous empirical results) that unilateral laws cause divorce.

Drawing on the structural models of marriage and divorce of Rasul [2006] and Weiss and Willis [1997], we embed the implications of dynamic optimization in a reduced form, linear probability model of an individual's divorce probability. In this reduced form, liberalizations in state laws determined both the cost of divorce and the right to divorce. Key to the analysis is the concept of a marriage cohort - all those married under the same divorce law regime. A given cohort selects into marriage on the basis of both the costs and rights to divorce. Later on during marriage, liberalizations in costs and rights that were unanticipated at the time of marriage increase divorce probabilities. Our goal is to estimate this model using state panel data. The issue is how to aggregate to the state level without forfeiting the distinctions between the selection and surprise

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<sup>1</sup>Gruber [2006], for example, felt compelled to first offer evidence that unilateral laws cause divorce before proceeding to analyze how these laws affected children. Other authors have dismissed unilateral law as a cause of divorce; e.g. Brown and Flinn [2010], Tatari[2008]. Others appealed to the Coasian arguments of Becker [1981], Peters [1986] and others, e.g., Weiss and Willis [1997].

<sup>2</sup>A well known exception is Wolfers [2008] who appended a dynamic lag structure to unilateral divorce dummies. But despite an erudite discussion of all the possible dynamic channels potentially manifested in the lag coefficients, in the end we have learned that dynamics are important but are hard put to say that we learned anything about any one channel

<sup>3</sup>Rasul [2006] expressed this gap. Having laid down a model of optimal timing of marriage and divorce and the effects of unilateral law thereon, he expressed deep reservations about our ability to learn about these effects from the likes of state panel data.

effects associated with both costs and rights.

Our aggregation protocol is key. We aggregate (within state) first to the marriage-cohort level. Then, each cohort is weighted by its time-varying contemporaneous share in the state population and aggregated to the state level. The resulting cohort panel data model (CPDM) is quite generally applicable. In the absence of micro-panel data, the CPDM enables researchers who must resort to state (city, county, country) panel data to preserve and estimate the reduced form implications of the underlying structural dynamic model.

Integral to our application of the CPDM to divorce is our new index of the cost of establishing grounds for divorce. Applicable to all divorce regimes (fault or no-fault; and if no-fault, then bilateral or unilateral), the cost index enables us to make a clear distinction between the costs of divorce and the right to divorce, a distinction that has been muddled in previous work. It also enables a *ceteris paribus* test of the Coase Theorem (that the adoption of unilateral law will not change divorce rates holding constant both cost surprises and selection into marriage).

Also, integral to our application of the CPDM to divorce are what we call floodgate effects. Following the liberalization of divorce laws, the presence of heterogeneity in the quality of marriages within marriage-cohorts leads to a distinct time-pattern. Immediately following the liberalization, divorce rates spike and then decline, eventually declining to a level between the relatively low level preceding the liberalization and the peak rate at the spike.

The CPDM for state divorce rates nests three important empirical specifications. (i) If the role of within-cohort unobserved heterogeneity plays no role, the homogeneous CPDM results. (ii) Imposing the equality of selection and surprise effects for both costs and rights collapses the CPDM to a static model in which case only contemporaneous changes in divorce law matter. The further restriction, eliminating costs altogether, leads to the Friedberg's [1998] canonical specification.

Interestingly, with floodgate effects included, the CPDM does not nest the specification of Wolfer's [2006] in which lagged rights determine divorce rates. Nor does it nest a generalization of his model in which lagged costs determine divorce rates. Hence it seems a stretch to interpret his results on lagged effects in some of the ways that he did.

In addition to pulling these and other earlier specifications together under the umbrella of the CPDM, these nesting results enable us to explain the conflicting empirical evidence across previous studies generally and for tests of the Coase Theorem in particular. Differences between those results and ours stem from both omitted variable bias and unwarranted parameter restrictions. The latter lead to the improper aggregation across marriage cohorts.

With regard to data, we started with Gold's [2010] careful coding based on his reading of the state laws and made some changes, based on our own reading of not only the legal codes but also on subsequent court cases. More importantly, the way we actually use the coding of the laws – as dictated by the CPDM and our focus on costs and rights – differs substantially from our predecessors. The CPDM the divorce laws for a few states that is congruent with the two effects we wish to measure, those of rights and those of the costs of establishing grounds for divorce. A second new aspect of our data is the construction of time-varying marriage cohort shares from the CPS.

To preview the resulting estimates (i) they support the cost-minimization assumption underpinning our cost index; (ii) the inclusion of our cost of divorce index wipes out the significance of unilateral laws; (iii) we find no support for the restrictions that collapse the full model to a static one; (iv) with regard to selection effects, we find neither selection effects of the right to divorce or the cost of divorce on subsequent divorce rates. With regard to surprises due to legal liberalizations

during marriage, we find (v) no evidence to reject the Coase Theorem of the invariance of divorce rates with respect to changes in the right to divorce and (vi) strong evidence that reductions in divorce costs increase divorce rates. We find (vii) somewhat mixed support for floodgate effects, but note that our nonparametric specification may ask too much of state panel data. Finally, (viii) we account for the differences between our results and earlier studies by showing their results to depend on omitted variable bias and improper aggregation over marriage cohorts.

The CPDM highlights the profoundly contradictory nature of policy levers. Policies designed to reduce exit rates (e.g., divorce) may have the unintended consequence of reducing subsequent entry rates (e.g., marriage). Conversely, policies designed to promote entry may have the unintended consequence of increasing subsequent exit rates.

We acknowledge up front limitations of this study. With regard to the exogeneity of divorce laws, we maintain, as have others, that the timing of changes in the laws were exogenous, but not necessarily the type of law passed by each state.<sup>4</sup> To maintain comparability with previous studies we stick to the main laws governing divorce studied in the progression of studies leading to this one,<sup>5</sup> namely the right to divorce and the cost of divorce. Thus, we abstract from marital property laws (Gray [1998]), the adoption and enforcement of child support laws (Sun[2008]), taxes and transfers (Dickert-Colin [2002]), and the potential deconstruction of fault laws.<sup>6</sup>

The remainder of this paper is organized as follows. Section 2 presents some stylized facts and a brief history of the divorce revolution, and a taxonomy for US state divorce laws leading to a our index of divorce costs. Starting with the implications of dynamic optimization for individual divorce probabilities, Section 3 aggregates these first to the cohort and then to the state level, culminating in the CPDM for state divorce rates. This includes modeling the effects of heterogeneity in marriage quality leading to "floodgate effects." Section 4 establishes the relationships between the CPDM and earlier models and shows that unlike earlier models, the CPDM can deliver an unbiased and consistent test of the Coase Theorem. Section 5 sets forth maximum likelihood estimators for state panel data when key parameters of costs ( $w^N$  and  $w^*$ ) must be estimated. Section 6 briefly presents the newly coded divorce data and construction of the time-varying marriage cohort shares. Section 7 gives the main empirical results and Section 8 concludes.

## 2 Some history and a taxonomy for US divorce laws

### 2.1 The Good Old Days: De Facto vs. De Jure

For comparability with previous studies our sample period is 1956-1988. As of 1956, all but three states the right to divorce was held bilaterally by a married couple.<sup>7</sup> Grounds for divorce always included adultery and many states included several additional unsavory behaviors. Grounds were

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<sup>4</sup>Even though a state's 1968 divorce rate is a good predictor of whether or not a state subsequently adopted unilateral divorce, Friedberg's [1996] found that the timing of divorce law changes were exogenous. To absorb unobserved correlates, she implemented year fixed effects, state fixed effects, and state-specific linear and quadratic time trends. Apart from our addition of state-specific first autocorrelation, we do the same.

<sup>5</sup>These include Gold [2008] as well as Peters [1986], Friedberg[1998], and Wolfers [2008].

<sup>6</sup>Courts were strict about sticking to the specified admissible grounds. Friedman [ ] in making this point documents, for examples, cases in adultery only states where admitted extreme physical cruelty was inadmissible even though both parties wanted to divorce. Thus there may be millage in tracking the adoptions of new fault grounds such as cruelty, a charge that may be less costly to "prove" in court than, say, adultery.

<sup>7</sup>Also known as mutual consent fault laws.

established in court by one spouse proving the other guilty (at fault) based on the grounds that were available in their state. Most did not, but 18 states provided an additional ground for divorce, namely living separate and apart<sup>8</sup> for a specified minimum number of years, hereafter called the wait time. Wait times were generally long, up to 10 years with 5 being the modal wait. Whether or not a wait time was grounds for divorce, we call to this configuration of laws *bilateral-fault law*, or simply *Regime I* or *R<sup>I</sup>*.

*Regime I* laws were intended to protect and promote the sanctity of marriage. In practice they functioned as a rather expensive barrier to be circumvented. The legal historian, Lawrence Friedman [1984, p. 659] described the practice of divorce law under bilateral-fault laws with long wait times or no wait times thus:

The main element was simply collusion between husband and wife, and among husband, wife, lawyers and judges. In strict states [Regime I with long waits or no waits], this collusion took drastic and distasteful forms. In New York, divorce required adultery. A minor industry sprang up churning out imitation adultery and genuine perjury. There was enough real adultery in New York, no doubt to meet consumer demands. But real adultery hurts reputations, washes dirty linen in public, and gets too close to the bone. Fake adultery was more acceptable. There were lawyers who, for a fee, arranged little scenes in hotel rooms, with women posing for incriminating photographs. Henry Zeimer and Waldo Maison, arrested in 1900, ran a business that hired and coached women to get on the stand, testify they know the husband in the case, blush, cry, and then leave the rest to the judge.<sup>9</sup>

And on pages 662-3 he wrote:

In almost every state, perjury or something close to it was a way of life in divorce court. The overwhelming majority were collusive and consensual, in fact if not in theory. The legal system winked and blinked and ignored. It was, in the first instance, collusive and underhanded; it was also irrational and unfair. It was costly for people who wanted divorce. Divorce was expensive in all sorts of ways, but thousands were willing to pay the price.<sup>10</sup>

In addition to Friedman, various authors, including Rheinstein [1972] and Sugarman and Kay [1990] have described the routine of finding almost always, the husband<sup>11</sup> guilty of the offense in a short trial where the accused did not appear. Although proscribed by law, collusion of the husband and wife is the only way to explain this and courts were at a loss to prevent collusion. Rheinstein, for example, writing just after California adopted unilateral law, detailed and bemoaned just how

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<sup>8</sup>Meaning, without intimacy.

<sup>9</sup>Later he wrote of a 1934 article from the *NY Sunday Mirror* entitled, "I was the Unknown Blonde in 100 Divorce Cases," *Virginia Law Review*, vol. 86, no., 2000, p. 1512.

<sup>10</sup>One of the expected costs had to do with the collusive agreements going awry. Friedman recounts the case of Hester and Garder Jones. Hester wanted the divorce. Gardner protested he was framed. He had however dutifully gone to the hotel room but stayed three days, explaining lamely that he "thought the detectives were coming sooner than they did," p 660.

<sup>11</sup>There is much evidence that couples took the least cost route. For example, the accused was always the husband because it sullied his reputation less. The offense was the least sordid ground permitted by the state; see Friedman [2004]

difficult, even hopeless, it was for the court to question sworn statements of adultery, desertion, cruelty, and other intimate details of a marriage.

Under bilateral fault laws, even if wait-times were on the books, these long wait times were generally not used, thus revealing that proving fault in court was a less onerous route than waiting for long periods. With or without wait-times on the books, behavior was the same. The husband, the wife, their respective lawyers and the judges cooperated in a sham court proceeding in which one spouse "proved" the other was at fault. What was "proven" generally had little relationship to the actual reasons for divorce. Judges, by and large made short work of the requisite court proceedings. The de facto cost of divorce was the cost of this sham, including disutility from knowingly perjuring oneself and uncertainty of the outcome as well as other pecuniary and nonpecuniary costs. The real enforcement of "bilateral" or "mutual" consent came from the power of either spouse, and particularly a spouse who would have rather maintained the marriage, to upset the proceedings. Generally property and custody agreements were worked out in advance; see DiFonzo [1997], Friedman [2000], Rheinstein [1972].<sup>12</sup>

## 2.2 The divorce revolution

Beginning in the 1960's and especially during the 1970's, many states moved to liberalize their divorce laws. Dubbed the "divorce revolution," this era saw soaring divorce rates. Figure 1 shows the crude divorce rates (from top curve to bottom) for California, the US as a whole<sup>13</sup>, and North Carolina from 1956-1990. For the US as a whole, a well-known pattern emerges. In the early 1960's divorce rates began to rise, roughly doubling before their peak in 1981 and trending slowly down thereafter. Note that as illustrated with California and North Carolina, until the late 1980's, state trends seemed to be vertical displacements of the national trend, but not thereafter.

Can legal changes account for these patterns? Some hints appear in the graph. The vertical bar in 1965 coincides with a notable spike in NC's divorce rate. North Carolina implemented a reduction from two years to one in the minimum time couples had to wait separate and apart to establish grounds for divorce. More famously, California passed unilateral divorce laws in 1969 and implemented the law January 1, 1970. This was accompanied by a well known spike in California's divorce rate in 1970.

## 2.3 Taxonomy and cost index for US divorce laws

As for example in Rasul [2006] and Weiss and Willis [1997], in a dynamic theory of divorce the crucial comparison is between the value of continuing the marriage and the value of divorce. The systematic variation in this spread across states and over time for a given state is determined, in part, by the *cost of establishing grounds for divorce*, henceforth simply the *cost*. These costs, in turn, depend on admissible grounds for divorce: (i) waiting a specified number of years, (ii) proving fault or (iii) establishing no-fault grounds.

As displayed in Table 1, our taxonomy for state divorce laws gives equal billing to costs (grounds for divorce) and the right to divorce. Laws are characterized by the right to divorce – bilateral or

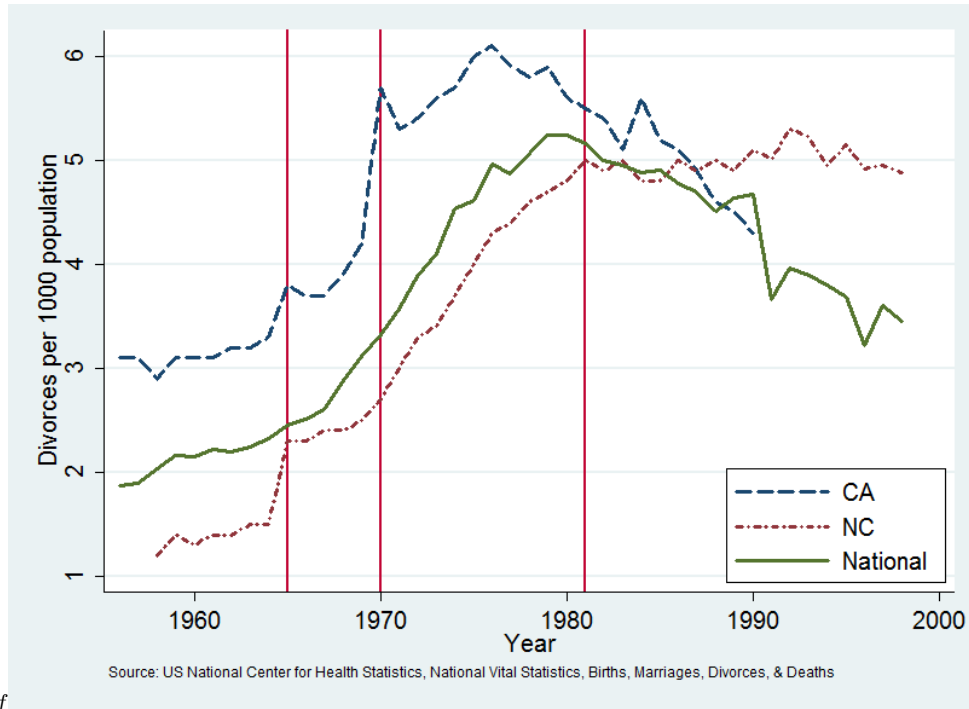
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<sup>12</sup>See Friedman [2000] for an especially insightful account and a good read.

<sup>13</sup>The national rate is the population-weighted average of the individual state divorce rates, from Wolfers' website. He, in turn, got the state divorce rates from 1968-88 from Friedberg and, following Friedberg [1998], constructed the earlier rates from Vital Statistics.



NC US divrtsovertime6-



1.pdf

Figure 1: Divorce rates for CA, the Nation, and NC; 1956-98.

		<i>No-Fault Grounds Available?</i>	
		No	Yes
		Fault state	No-fault state
<i>RIG</i>	Bilateral	$R^I$ Prove fault or wait $w$ years $(0, \omega_{st})$	$R^{II}$ Establish no-fault grounds $(0, w^N)$
	Unilateral	■	$R^{III}$ Establish no-fault grounds $(1, w^N)$

Table 1: Taxonomy of Divorce Regimes

unilateral (the rows) and by whether or not no-fault grounds are available (the columns).

Bilateral laws (first row) require bilateral (or mutual) consent of both spouses, thereby conferring the right to divorce on the spouse who wants to maintain the marriage. In contrast, unilateral laws (second row) permit either spouse to file unilaterally, thereby conferring the right to divorce on the spouse who wants to leave.

Fault grounds always included adultery and often included additional unsavory behaviors such as habitual drunkenness, cruelty and so on.<sup>15</sup> No fault grounds include irreconcilable differences, incompatibility, irretrievable breakdown and synonymic phrases.<sup>16</sup> The blank cell in the lower left indicates that no states have a unilateral right to divorce yet require proof of fault. Rather, unilateral rights constitute a special case of no-fault law. As shown in Table 1, we denote the three resulting divorce law "regimes" as  $R^I$ ,  $R^{II}$ , and  $R^{III}$ .

As noted above, in some Regime I (bilateral-fault) states, as an alternative to proving fault, couples could establish grounds for divorce by waiting separate and apart (i.e., little or no intimacy) for a prescribed minimum number of years. We denote such *wait times* in state  $s$  at time  $t$  with  $w_{st}$ . If wait times were long, couples went to court and "proved" fault. If wait times fell below a critical value,  $w^*$ , couples fulfilled the wait time to establish grounds for divorce. Let  $\omega_{st}$  be the cost of establishing grounds for divorce in  $R_{st}^I$ . Then

$$\omega_{st} = \omega(w_{st}, w^*) = w_{st} + (w^* - w_{st}) I(w_{st} > w^*). \quad (1)$$

The critical value  $w^*$  is the wait-time equivalent (in terms of utility) of going to court and proving fault.

The behavior in states in Regime I that had no wait time alternative was the same as in states with long wait times as defined as all times longer than  $w^*$ . Thus, for states that had no wait times, we can assign any "long" wait time to these state-year combinations. In practice, we assigned 8 or 10 year waits to these state-years. These values are above the mode of wait times prevailing in the early years of our sample. Given this assumption, (1) completely characterizes cost in Regime I.

The upper panel in Figure 2 graphs the cost of divorce against wait times. It is kinked at  $w^*$ . For waits greater than  $w^*$ , "proving" fault is cheaper than waiting, and the cost at  $w^*$  is the upper bound on costs. For wait times shorter than  $w^*$ , waiting is the cheaper option. If divorce rates were a linear function of contemporaneous costs, then divorce rates in Regime I would look like the lower graph in Figure 2, inheriting a kink at  $w^*$  from the cost function.

In Regimes II and III, couples face the cost of establishing no-fault grounds. Let  $w^N$  be the wait time at which a couple is just indifferent between establishing no fault grounds and waiting  $w^N$  years to establish grounds. Henceforth we call  $w^N$  *the cost of establishing no-fault grounds*.

In summary, cost minimizing behavior yields the following wait-time index of the cost of establishing grounds for divorce,

$$c_{st} = [w_{st} + (w^* - w_{st}) I(w_{st} > w^*) c_{st}] R^I + \beta w^N (R_{st}^{II} + R_{st}^{III}). \quad (2)$$

Since  $R_{st}^I + R_{st}^{II} + R_{st}^{III} = 1$ , the divorce law for any regime can be characterized by the tuple  $(U_{st}, c_{st})$ . In Table 1, the last line in each cell records this characterization. Finally, note that this

<sup>15</sup>Rheinstein [1972] catalogued 37 different unsavory behaviors that constituted fault in at least one state.

<sup>16</sup>Some states added no-fault grounds to fault grounds. In these cases, cost minimizing behavior insures that once no-fault grounds are admitted, the admissibility of fault grounds becomes irrelevant. Therefore such states are classified as no-fault.

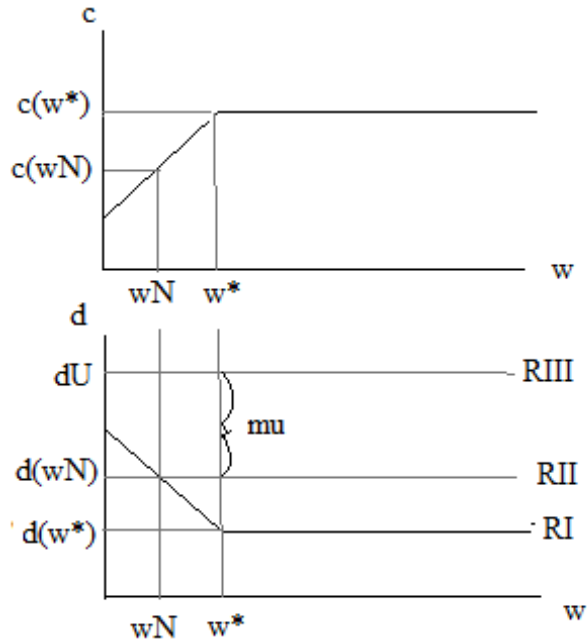


Figure 2: Costs and divorce rates as functions of wait times

an index of cost broadly defined. For example, for a wait-time of  $w^*$  years, the utility cost includes psychological as well as financial costs, mental anguish and so forth.

## 2.4 Three paths to easy divorce

Between 1956 and 1988 nearly every state, save three, liberalized its divorce laws. As of 1956 those three states already had unilateral no-fault laws. The remaining 48 had bilateral fault laws. Of these 48, only 18 recognized minimum wait times as grounds for divorce and these times were long - the modal wait was five years and the maximum was 10. By 1988 all states had some form of easy divorce.

How did 48 states transit from laws that made divorce difficult and expensive to laws that made divorce relatively easy? Using our taxonomy and coding of the laws (for coding see Section 6.2), these transitions are described by three paths. Twelve states took "Path I." They remained in Regime I (bilateral fault laws), but adopted short waits. By 1988 the average wait was down to 1.1 years. Another six states took "Path II;" they moved to Regime II, retaining mutual-consent laws but accepting no-fault grounds for divorce. The no-fault grounds were sometimes in place of and other times in addition to the older fault grounds. Finally, 33 states took "Path III," adopting unilateral no-fault laws and thereby moving to Regime III.

Note that a number of states got to their final regime in steps. For example, Delaware started in Regime I with a three year wait, dropped this to 1.5 years in 1968 and finally completed Path II with the adoption of no-fault grounds in 1975.

In sum, the three paths to easy divorce were:

*Path I* :  $R^I \rightarrow R^I$ ; adopted and or lowered wait times to about 1 year.

*Path II* :  $R^I \rightarrow R^{II}$ ; adopted no-fault grounds, maintained bilateral consent

*Path III* :  $R^I \rightarrow R^{III}$ ; adopted no-fault grounds and changed to a unilateral right to divorce.

Figure 3 graphs these the divorce rate for states on each of these paths. Note that up through about 1980 or 1981, these three paths are roughly parallel. After that the divorce rate for states that adopted unilateral law (Path III), trends downward somewhat more steeply than the divorce rates for the other two paths. One of our objectives is to see if this downturn is due to the selection effects of unilateral law.

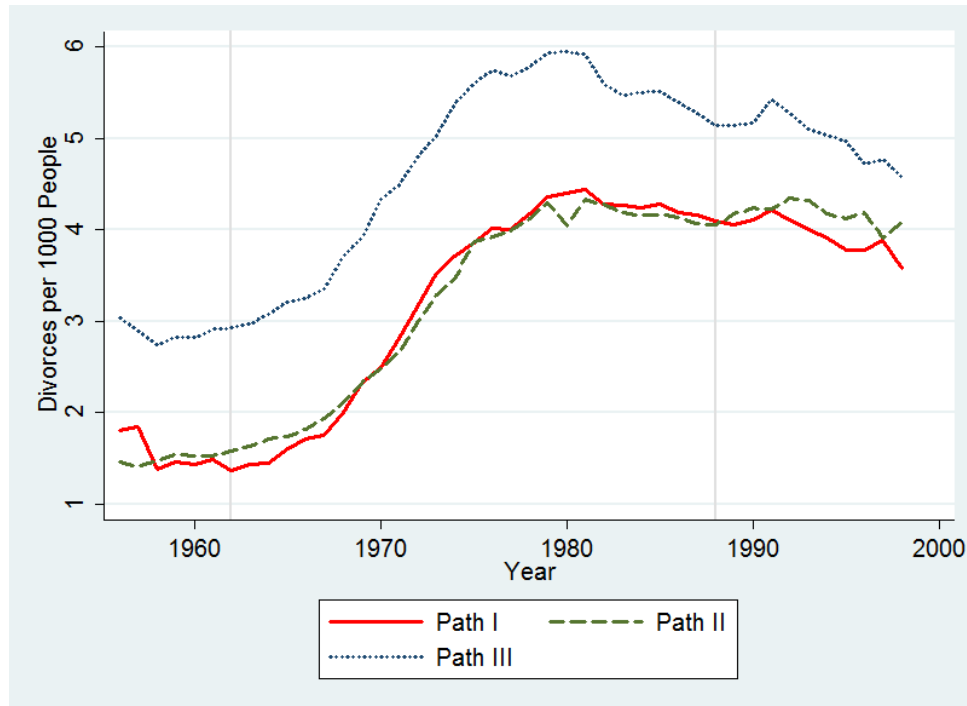


Figure 3: Population-weighted divorce rates for states on three paths.

## 2.5 Ideal quasi-experiment for testing the Coase Theorem

Peters [1986] recognized the invariance of divorce rates with respect to the adoption of unilateral law as an application of the Coase Theorem and emphasized that the changes in divorce laws provided a rare opportunity to test this Theorem. The ideal quasi-experiment for testing the Coase Theorem would be to observe the change in divorce rate as a states passed from  $R^{II}$  to  $R^{III}$ . These states would have no-fault grounds both before and after adopting unilateral rights. *Unfortunately, no state made this transition.* Hence, holding costs constant while testing the Coase Theorem requires a model such as the one presented here.

## 3 Implications of dynamic optimization for state panel data

At the level of the individual decision maker, our reduced form model is inspired by and draws on the implications of two dynamic optimization models of individuals' search, marriage, and divorce behaviors: (i) Rasul's [2006] model (henceforth, just Rasul) that focused on the selection effect of unilateral law on marriage and the subsequent impact on divorce rates and (ii) Weiss and Willis's [1997] model (henceforth, W&W) that focused on the impact of post-marriage surprises (in their case, wage surprises) on divorce probabilities. Although the first is based on nontransferable utilities and the latter on transferable utilities, these value-function based decision models have remarkable commonalities and our reduced form clearly draws on both.

Our model encompasses the effects on contemporaneous divorce rates of both *selection* and *surprises* effects. Laws are modeled as having two dimensions: (a) the *right to divorce* (whether the right is bilateral or unilateral) and (b) the total *cost of divorce* as captured by our cost index. One shared caveat is that their models and ours rely on the assumption of static expectations: at the time of marriage individuals do not anticipate subsequent changes in divorce laws. In addition we abstract from both remarriage possibilities and life-cycle effects.

This section proceeds as follows. First, drawing on these models, we capture the salient implications of dynamic optimization in a reduced form linear probability model of individual divorce. Then, within a state, individual divorce probabilities are aggregated to the marriage-cohort level – all those married under the same divorce regime. In aggregation to the cohort level, unobserved heterogeneity in marriage quality yields floodgate effects. This time pattern of responses a surprise liberalization of the law consists of an immediate spike in the divorce rate followed by an extended decline. Finally, further aggregation, from the marriage cohort to the state level, yields the cohort panel data model (CPDM) for state panel data. Substituting out the cost index from above, we particularize the CPDM to state panel data on divorce rates. Inherited from the cost specification, these state divorce rate functions are kinked at  $w^*$ . Parameters to estimate include two cost parameters,  $w^*$  and  $w^N$ , as well as the *selection effects of rights*, the *selection effects of costs*, the *surprise effects of rights*, and the *surprise effects of costs*, and the *parameters of the floodgate effects*.

### 3.1 Dynamic optimization - individual level

To establish notation, for individual  $i$ , living in state  $s$  at time  $t$  (henceforth, "in  $(s, t)$ ") we indicate the probability of divorce as  $d_{ist}$ , the cost of establishing grounds for divorce as  $c_{ist}$ , the unilateral right to divorce as  $U_{ist} = 1$  and the bilateral right with  $U_{ist} = 0$ . In addition individual  $i$  has two time-invariant characteristics,  $c_{is}^m$  and  $U_{is}^m$ , the cost of divorce and right to divorce when  $i$  married.

**Pre-marriage *selection* into marriage.** Given static expectations, *selection effects*<sup>17</sup> relate the contemporaneous divorce probabilities ( $d_{ist}$ ) to the divorce laws at the time of marriage ( $U_s^m, c_s^m$ ).

As shown by Rasul, the lower the cost of divorce anticipated during marriage, the higher the (present discounted) value of the divorce option as well as the value of marriage conditional on remaining married. The higher this value, the larger the number of couples who take a chance on marriage and the lower the quality of the marginal marriage. These marginal couples (who would not have married except for low divorce costs) are less well buffered against destabilizing shocks than

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<sup>17</sup>Our selection effects due to unilateral law are what Rasul called indirect effects.

are the inframarginal couples (who would have married even in the absence of lower divorce costs). Subsequently, these marginal couples have higher divorce rates than the inframarginals, thereby pulling up the overall divorce rate. Since marriage quality is unobservable and expectations are static, other things equal, the probability of divorce for a randomly selected individual  $i$  will be higher the lower was the cost of divorce when  $i$  married. Thus, for the reduced form, represent the *selection effect of lower divorce costs at marriage* as  $\beta' \equiv \frac{\partial d_{ist}}{\partial c_s^m} < 0$ . As costs fell over time, selection effects would tend to increase divorce rates.

Turning to selection based on the right to divorce, only if divorce is inefficient would a change from a bilateral to a unilateral right to divorce change the probability of divorce; see Becker [1981] and earlier, Peters [1981]. As Rasul argued, the change from bilateral to the unilateral right relieves married individuals of one risk but forces another upon them. Individuals no longer run the risk of being stuck in a no-longer-wanted marriage. Instead, they bear the risk of being deserted by their spouse. In Rasul's model, whether this trade reduced the value of marriage was ambiguous. He, nonetheless, made a strong empirical case that the value of marriage fell. So while the sign of this effect is to be determined empirically, until shown otherwise, we will assume that the adoption of unilateral law decreases the value of marriage. Given this, then the adoption of unilateral law would cause some couples who would have married had the law not changed, to forego marriage. These forgone marriages would have been of lower quality than the marriages that took place under unilateral law. Hence, in the subsequent periods, the absence of these marginal marriages reduces the divorce rate. Thus, the *selection effect of the adoption of unilateral law* on the contemporaneous probability that  $i$  divorces is<sup>18</sup>  $\mu' \equiv \frac{\Delta d_{ist}}{\Delta U_s^m} \leq 0$ . The corresponding thought experiment is the difference in the divorce rates for two observationally equivalent individuals, except that one was married under  $U_s^m = 1$  and the other under  $U_s^{m'} = 0$ .

**Post-marriage surprises.** The surprise effect of lowering divorce costs relates the contemporaneous divorce rate ( $d_{ist}$ ) to the size of the contemporaneous surprise in the cost of divorce ( $c_{st} - c_s^m$ ). Historically (with one trivial exception), divorce costs fell over time, so that cost surprises are negative or zero,  $(c_{st} - c_s^m) \leq 0$ . Other things equal, the contemporaneous effect of a negative surprise is to increase the (present discounted) value of divorce relative to the continuation of marriage, thereby increasing the probability of divorce. Hence, the *effect of a surprise lowering of divorce costs* is to increase the divorce probability, or  $\beta \equiv \frac{\partial d_{ist}}{\partial (c_{st} - c_s^m)} < 0$  so that  $\beta(c_{st} - c_s^m) \geq 0$ .

The surprise effect of adopting unilateral law relates the contemporaneous divorce rate ( $d_{ist}$ ) to a post-marriage change in the right to divorce,  $(U_{st} - U_s^m)$ . As all states that adopted unilateral laws started with bilateral laws and never switched back. Thus, the surprise,  $U_{st} - U_s^m$ , takes on the value of 0 or 1, but never  $-1$ . If divorce decisions are inefficient, then under bilateral law, some individuals may have been stuck in marriages they no longer wanted; upon the adoption of unilateral law, they can divorce. Hence other things equal, the *surprise effect of the adoption of unilateral law* is  $\mu \equiv \frac{\Delta d_{ist}}{\Delta (U_{st} - U_s^m)} \geq 0$ .

As noted by Becker and Peters, and driven home by Rasul, the Coase Theorem predicts that with costless transfers and symmetric information on outside options, *for those already married*, the adoption of unilateral law (the surprise) will not effect the divorce rate, or  $\mu = 0$ . Note that our surprise term  $(U_{st} - U_s^m)$  is quite distinct from the conventional dummy,  $U_{st}$ . For example, the rights surprise is always zero for those married in the last (5<sup>th</sup>) divorce regime, regardless of whether or not their state adopted unilateral law. As detailed later, in the light of our model and

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<sup>18</sup>Rasul called this the *indirect* effect of the adoption of unilateral law.

empirical results, prior tests of the Coase Theorem based on the contemporaneous dummy,  $U_{st}$ , are biased and inconsistent.

**A linear approximation to the reduced-form probability of divorce.** Gathering all four effects together (selection and surprise crossed with costs and rights), write the linear approximation to the reduced form probability that individual  $i$  in  $(s, t)$  who was married under regime  $(U_s^m, c_s^m)$  divorces as

$$d_{ist} = \alpha + \underset{(-)}{\beta'} c_s^m + \underset{(-)}{\mu'} U_s^m + \underset{(-)}{\beta} (c_{st} - c_s^m) + \underset{(+)}{\mu} (U_{st} - U_{is}^m) + X_{ist}\eta + \epsilon_{ist}. \quad (3)$$

Here the signs of parameters are shown in parentheses,  $X_{ist}$  is a row vector of individual and state characteristics that may vary over time with corresponding parameter vector  $\eta$ , and  $\epsilon_{ist}$  is an *i.i.d.* mean zero random error with constant variance.<sup>19</sup>

### 3.2 Dynamic optimization - cohort level and floodgate effects

**Divorce Regimes, Marriage Cohorts, and Marriage-Cohort Shares.** To avoid details of no consequence to our study, this discussion pertains to our sample periods (1956-1988 and 1962-1968). In these periods, all but three states changed their divorce laws once or more, with four being the maximum. Call each distinct set of divorce laws a *regime*, with successive regimes separated by a change in the law. For state  $s$ , the  $m^{\text{th}}$  legal regime is  $(U_s^m, c_s^m)$ . For convenience later on, we adopt the following numbering convention. Set  $m = 1$  for the regime in place at the beginning of our sample period. And, set  $m = 5$  for the regime in place at the end of our sample period, regardless of how many times a state changed its divorce laws. Thus, if during our sample period a state changed its laws once, before the change we have regime  $(U_s^1, c_s^1)$  and after the change  $(U_s^5, c_s^5)$ . If a state changed its laws twice, then we have regimes  $(U_s^1, c_s^1)$ ,  $(U_s^2, c_s^2)$ ,  $(U_s^5, c_s^5)$ ; in this case we think of the missing regimes,  $(U_s^3, c_s^3)$  and  $(U_s^4, c_s^4)$  as arbitrary legal regimes that are never populated.

Corresponding to the  $m^{\text{th}}$  regime is the  $m^{\text{th}}$  marriage cohort, defined as all individuals married under regime  $(U_s^m, c_s^m)$  and as having population  $N_{st}^m$ . The 1<sup>st</sup> marriage cohort is always the oldest and the 5<sup>th</sup> the youngest. Further, in  $(s, t)$  define the  $m^{\text{th}}$  marriage-cohort share as the share of individuals who were married under regime  $(U_s^m, c_s^m)$ , or  $g_{st}^m = \frac{N_{st}^m}{N_{st}}$ , where  $N_{st} = \sum_{m=1}^5 N_{st}^m$  is the total number of marrieds in  $(s, t)$  so that  $\sum_{m=1}^5 g_{st}^m = 1$ . Continuing the example where a state changed its laws twice, the dummy regimes for  $m = 2$  and 4 are always empty, or  $N_{st}^m = g_{st}^m = 0$ .

In addition, cohort shares are empty if they were not yet "born." That is, for cohort  $m^*$  to be populated in  $(s, t)$ , the law must have already changed  $m^* - 1$  times. (A trivial examples is that at  $t = 1$ , all marriage cohorts except the first are unpopulated.)

The systematic evolution of cohort shares plays an important role in the dynamics to follow. Upon the implementation of a new regime  $(U_s^{m^*}, c_s^{m^*})$ , the  $m^* + 1$  marriage cohort is born. Then, the size  $N_{st}^{m^*+1}$  and share of the marrieds,  $g_{st}^{m^*+1}$  grows with every passing period until a new law

<sup>19</sup>Ideally (??) would include interaction terms. Such terms would be of second order of importance. Moreover, in our application, these would likely overparameterize the model relative to the rather unrefined information content of state panel data. As specification (??) already pushes the limits of what we can learn from a state panel on divorce rates, we choose, instead to spend our degrees of freedom on the more fundamental parameters,  $w^*$ ,  $w^N$ ,  $\beta'$ ,  $\mu'$ ,  $\beta$  and  $\mu$  as well as a nonparametric representation of unobserved within cohort heterogeneity detailed below.

is passed. At that point, membership in cohort  $m_{st}^{m^*+1}$  is closed. Thereafter, divorce and death reduce  $g_{st}^{m^*+1}$  with every passing period. Going beyond our sample period, with no further changes in the law, every cohort save the last one ultimately will shrink to zero.

We now turn our attention to the divorce rate in  $t$  for each marriage cohort.

**Marriage-cohort divorce rates, homogenous marriage quality.** Our first task is to find the cohort divorce rates for each cohort in  $(s, t)$ . Barring within-cohort unobserved heterogeneity in the quality of marriages, we can average the divorce probabilities (3) across all individuals  $i$  in marriage-cohort  $m$  to obtain the  $m^{\text{th}}$  cohort's divorce rate,

$$d_{st}^m = \alpha + \beta' c_s^m + \beta (c_{st} - c_s^m) + \mu' U_s^m + \mu (U_{st} - U_s^m) + X_{st}^m \eta + \epsilon_{st}^m. \quad (4)$$

Here, since every individual in this cohort was married under  $(U_s^m, c_s^m)$  and now lives under regime  $(U_{st}, c_{st})$ , averaging over the individuals within a cohort is trivial for both selection and surprise terms. The averages for the remaining terms are  $X_{st}^m = \frac{1}{N_{st}^m} \sum_{i=1}^{N_{st}^m} X_{ist}$  and  $\epsilon_{st}^m = \frac{1}{N_{st}^m} \sum_{i=1}^{N_{st}^m} \epsilon_{ist}$  with  $N_{st}^m$  giving the number of individuals in marriage-cohort  $m$  in  $(s, t)$ .<sup>20</sup>

The cohort divorce rate (4) assumes no unobserved within-cohort variation marriage quality, a strong assumption. Hence we proceed to introduce heterogeneity.

**Marriage-cohort divorce rates with heterogenous quality: floodgate effects.** Define *marriage quality* in the sense of Rasul and W&W as the ability of a marriage to survive negative surprises. Higher quality marriages are more likely to survive a given surprise than a lower quality ones. In general, we expect that within a marriage cohort, the quality of marriage differs across marriages in way that are unobserved by the econometrician. In the context of this unobserved heterogeneity, a surprise liberalization of a divorce law gives rise to what we term *floodgate effects*. These effects are characterized by a spike in the cohort divorce rate that accompanies an unanticipated liberalization of a divorce law, followed by the period by period decline in divorce rates, asymptoting out to a new equilibrium divorce rate.<sup>21</sup>

Appendix A sketches a simple model of unobserved heterogenous marriage qualities and the inexorable result, floodgate effects, emerges. The intuition runs as follows. Take a marriage cohort  $m$  in  $(s, t)$  and the surprise adoption of unilateral law. Suppose there are two marriage qualities with the higher quality marriages having a lower divorce rate. After a liberalizing surprise, for each quality the post-surprise divorce rate rises, producing an immediate spike in the overall cohort divorce rate. But since the divorce rate for a lower quality marriages exceeds that for higher quality marriages, relatively more higher quality marriages survive until the next period. This shifts the weights in the overall cohort rate away from the lower-quality marriages and toward the higher quality ones, thereby lowering the divorce rate as compared to the period before. Period by period, this differential weeding out of lower quality marriages reduces the overall cohort divorce rate. This

<sup>20</sup> As  $\epsilon_{st}^m$  is an average, heteroskedasticity across the cohorts emerges. However, we postpone the discussion of heteroskedasticity until we get to the state level of aggregation as there is no loss to doing so. Also note that this aggregation abstracts from interstate migration.

<sup>21</sup> The effect of the surprise is analogous to opening a physical floodgate to let the water out - an immediate rush of water is followed by ever slower rates of flow until eventually the water levels behind and in front of the floodgate equalize. We owe a special debt to John Kennan who likely has forgotten that, for a crude predecessor of the current model, he gave this analogy. More importantly, he encouraged modeling and including such effects.



pattern of response to a liberalizing surprise - an immediate spike followed by period by period declines - is a *floodgate effect*.

In the two-quality model in the appendix, with no further changes in divorce laws, over time the cohort's average divorce rate asymptotes out to the post-surprise divorce rate of the higher quality marriages. This new cohort equilibrium rate is in between: it exceeds the pre-surprise cohort divorce rate but is lower than the spike accompanying the liberalization. More generally, the numbers of distinct quality types, their frequency distribution, and their different divorce-rate responses to a surprise, will jointly determine the details of the decline following the spike (fast or slow, how low does it go on, and so forth).

As we have no economic prior on these factors, we represent the pattern nonparametrically by replacing the responses to surprises,  $\beta$  and  $\mu$  in (4), with  $\beta^L$  and  $\mu^L$  given by

$$\begin{aligned}\beta^L &= \beta L(l_{st}, \delta^\beta) = \beta \left[ 1 + \sum_{k=2}^K \delta_k^\beta D_{kst}(l_{st}) \right] \text{ and} \\ \mu^L &= \mu L(l_{st}, \delta^\mu) = \mu \left[ 1 + \sum_{k=2}^K \delta_k^\mu D_{kst}(l_{st}) \right].\end{aligned}\tag{5}$$

Here,  $l_{st}$  denotes the elapsed number of periods between the current period,  $t$ , and the last time divorce law changed in  $s$ ; the  $D$ 's are dummies<sup>22</sup> that partition the lapsed time into intervals; and the  $\delta$ 's are unknown parameters to estimate that capture the floodgate effects nonparametrically.

Thus, allowing for within-cohort unobserved heterogenous qualities of marriage yields the  $m^{\text{th}}$  cohort's divorce rate as

$$d_{st}^m = \alpha + \beta' c_s^m + \mu' U_s^m + \beta L(l_{st}, \delta^\beta) (c_{st} - c_s^m) + \mu L(l_{st}, \delta^\mu) (U_{st} - U_s^m) + X_{st}^m \eta + \epsilon_{st}^m, \tag{6}$$

where the parameters  $\delta^\beta$  and  $\delta^\mu$  capture the floodgate effects due to unobserved within cohort heterogeneity. Then (4) is the special case where  $\delta^\beta = \iota$  and  $\delta^\mu = \iota$  so that  $L(l_{st}, \delta^\beta) = 1$  and  $L(l_{st}, \delta^\mu)$  so the surprise coefficients reduce to  $\beta$  and  $\mu$ .

If state divorce rates were available at the marriage-cohort level and if costs were directly observable, we would estimate (6) directly. As they are not, we next aggregate (6) to the state level and then tackle the measurement of costs.

### 3.3 CPDM for state divorce rates - observable costs

To aggregate the cohort divorce rates to the state level we use marriage cohort shares. Thus, in  $(s, t)$  weighting each cohort divorce rate  $d_{st}^m$  from (6) by the corresponding marriage-cohort share,  $g_{st}^m$ , and adding gives the state-level divorce rate in  $(s, t)$ ,

$$\begin{aligned}d_{st} &= \alpha + \beta' \sum_{m=1}^5 g_{st}^m c_s^m + \beta L(l_{st}, \delta^\beta) \left( c_{st} - \sum_{m=1}^5 g_{st}^m c_s^m \right) + \mu' \sum_{m=1}^5 g_{st}^m U_s^m + \mu L(l_{st}, \delta^\mu) \left( U_{st} - \sum_{m=1}^5 g_{st}^m U_s^m \right) + X_{st} \eta + \epsilon_{st} \\ &= \alpha + \beta' \sum_{m=1}^5 g_{st}^m c_s^m + \beta L(l_{st}, \delta^\beta) \left( c_{st} - \sum_{m=1}^5 g_{st}^m c_s^m \right) + \mu' g_{st}^5 U_s^5 + \mu L(l_{st}, \delta^\mu) (1 - g_{st}^5) U_{st} + X_{st} \eta + \epsilon_{st}.\end{aligned}\tag{7}$$

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<sup>22</sup>For example, for lags of the form used by Wolfers and for  $K = 7$  we would define  $D_{1st}(l_{st}) = 1$  if state  $s$ 's most recent law has been in effect for 1 or 2 years (i.e., if  $l_{st} = 0$  or 1),  $D_{2st}(l_{st}) = 1$  if the most recent law has been in effect for 3 or 4 years (i.e., if  $l_{st} = 2$  or 3), ..., and  $D_{7st}(l_{st}) = 1$  if state  $s$ 's most recent law has been in effect 15 or more years.

This is the *cohort panel data model (CPDM) for state divorce rates*. Here  $X_{st} = \sum_{m=1}^5 X_{st}^m \cdot g_{st}^m$ . With regard to  $X_{st}$ , we adopt the structure used by Friedberg and Wolfers, namely  $X_{st}$  is resolved into additive year fixed effects, state fixed effects, and state-specific linear and quadratic time trends. The error,  $\epsilon_{st} = \frac{1}{N_{st}} \sum_{i=1}^{N_{st}} \epsilon_{ist}$  is an average over all individuals in  $(s, t)$  which is heteroskedastic by construction, calling for population-based weights for the data.

Note that the second line in (7) contains a simplification of the two unilateral terms. These rely on the fact that states that adopted unilateral rights have, in fact, made no subsequent changes in their laws. Consequently, if a state adopted unilateral law, only its last or 5<sup>th</sup> marriage cohort could have been married under unilateral law and the selection term in (7) simplifies to  $\mu' g_{st}^5 U_s^5$ . Further, the converse holds. Only couples from earlier cohorts were at risk to be surprised by the adoption of unilateral law. Thus, the surprise term in (7) simplifies to  $\mu L(l_{st}, \delta^\mu) (1 - g_{st}^5) U_{st}$ .<sup>23</sup>

With regard to the error specification, we adopt the panel error structure used by Friedberg [1996]. The terms for the unobserved covariates and the error  $X_{st}\eta + \epsilon_{st}$  are resolved into additive state fixed effects, year fixed effects, state-specific linear and quadratic time trends and a random error. To prevent the biases noted in Bertrand et.al. [2004], we also assume first order autocorrelation for the within-state errors (parameterized for each state as  $\rho_s$ ).

If the costs of establishing grounds for divorce were observable, we would estimate (7) directly using conventional panel data methods. As they are not, the next section models costs as a continuous index which is then substituted into (7) for estimation.

### 3.4 CPDM for state divorce rates - unknown costs

Inserting the cost index (2) into (7) yields the CPDM of state divorce rates. After some simplifications contained in Appendix C, the results is

$$\begin{aligned}
d_{st} = & \alpha + \beta' \left( \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) + g_{st}^5 \omega(w_s^5, w^*) R_{st}^I \right) + \beta' w_{sel}^N g_{st}^5 [R_{st}^{II} + R_{st}^{III}] \\
& + \beta L(l_{st}, \delta^\beta) \left( \omega(w_{st}, w^*) R_{st}^I - \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) - g_{st}^5 \omega(w_s^5, w^*) R_{st}^I \right) \\
& + \beta w_{sur}^N L(l_{st}, \delta^{\beta w^N}) (1 - g_{st}^5) (R_{st}^{II} + R_{st}^{III}) + \mu' g_{st}^5 U_{st} + \mu L(l_{st}, \delta^\mu) (1 - g_{st}^5) U_{st} + X_{st}\eta + \epsilon_{st} .
\end{aligned} \tag{8}$$

where, if in  $(s, t)$ , the  $m^{\text{th}}$  marriage-cohort was married under  $R^I$ , the cost index is  $\omega(w_{st}, w^*) = w_s^m + (w^* - w_s^m) I(w_s^m > w^*)$  as given in (1) above. Equation (8) gives the *Cohort Panel Data Model (CPDM) for state divorce rates when costs are unknown*.

In order to highlight the overidentification of the wait-time equivalent of establishing grounds for divorce and of the floodgate effects, in (8) we give different names to the parameters depending on whether they are identified by selection or surprise terms ( $w_{sel}^N$  and  $w_{sur}^N$ ) as well as different names depending on whether they are identified by selection in *Regime I* or by selection in *Regimes II* or *III* ( $\delta^\beta$  and  $\delta^{\beta w^N}$ ). In Section 7.2 below we use the restrictions from the theory, namely that  $w_{sel}^N = w_{sur}^N = w^N$  and that  $\delta^{\beta w^N} = \delta^\beta$ , as the basis of specification checks. Finally, we note again

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<sup>23</sup>The algebra is  $\mu^L (U_{st} \sum_{m=1}^4 g_{st}^m - \sum_{m=1}^4 g_{st}^m U_s^m) = \mu^L (U_{st} (1 - g_{st}^5) - \sum_{m=1}^4 g_{st}^m \cdot 0) = \mu^L (1 - g_{st}^5) U_{st}$ .

that if  $w^*$  were known, (8) would be linear in the (overidentified) selection, surprise, and floodgate effects  $(\mu', \beta', (\beta' w_{sel}^N); \mu, \beta, (\beta w_{sur}^N); \text{and } \delta^\mu, \delta^\beta, \delta^{\beta w^N})$ .

For future reference, we record the special case of the CPDM with homogeneous marriage quality within cohorts where  $L(l_{st}, \delta^\beta) = L(l_{st}, \delta^\mu) = L(l_{st}, \iota) = 1$ .

$$\begin{aligned}
d_{st} = & \alpha + \beta' \left( \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) + \beta' g_{st}^5 \omega(w_s^5, w^*) R_{st}^I \right) + \beta' w_{sel}^N g_{st}^5 [R_{st}^{II} + R_{st}^{III}] \\
& + \beta \left( \omega(w_{st}, w^*) R_{st}^I - \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) - g_{st}^5 \omega(w_s^5, w^*) R_{st}^I \right) \\
& + \beta w_{sur}^N (1 - g_{st}^5) (R_{st}^{II} + R_{st}^{III}) + \mu' g_{st}^5 U_{st} + \mu U_{st} (1 - g_{st}^5) + X_{st} \eta + \epsilon_{st} .
\end{aligned} \tag{9}$$

With or without floodgate effects, if  $w^*$  is known,  $d_{st}$  is linear in parameters, then the CPDM is amenable to estimation via conventional panel data methods.<sup>24</sup> However,  $w^*$  is unknown, making the divorce rate nonlinear in  $w^*$  (and also nondifferentiable at  $w^*$ ). We tackle estimation in Section 5 below. Before doing so, we first discuss the relationships between the CPDM and earlier models, including the corresponding tests of the Coase Theorem.

## 4 Relationships between the CPDM and earlier models

**The homogenous CPDM nests two models.** The first is static model that depends on divorce costs and rights. The second is Friedberg's [1996] canonical model where the effect of divorce law on divorce rates operates solely through the unilateral right to divorce.

The first model is obtained by imposing  $\mu' = \mu$  and  $\beta' = \beta$  on the homogenous CPDM (9). These restrictions eliminate a fundamental insight from dynamic optimization, namely that forward looking behavior (selection into a state) is essentially distinct from reactions to surprises that occur after entry. For example,  $\mu' = \mu$  reduces the expression  $\mu' \cdot g_{st}^5 U_{st} + \mu \cdot U_{st} (1 - g_{st}^5)$  in (9) to  $\mu \cdot U_{st}$ . In words, a model based in dynamic optimization (9) allocates the impact of unilateral law on divorce between a selection effect ( $\mu'$ , weighted by the share of the population in  $t$  that was selected into marriage under unilateral law,  $g_{st}^5 U_{st}$ ) and a surprise effect ( $\mu$ , weighted by the share of the population from earlier cohorts that is surprised,  $(1 - g_{st}^5) U_{st}$ ). In contrast, the restriction  $\mu' = \mu$  forces the impact of unilateral law to be the same for all cohorts. While the algebra is a bit messier, the same story holds for the restriction reducing,  $\beta' = \beta$ , forcing selection and surprise effects for costs to be the same.

Together these two the readily tested restrictions erase the fundamental insights from dynamic models, leaving a static model,

$$d_{st} = \alpha + \beta \left( \{ [w_{st} + (w^* - w_{st}) I(w_{st} > w^*)] R_{st}^I \} \right) + \beta w^N (R_{st}^{II} + R_{st}^{III}) + \mu R_{st}^{III} + X_{st} \eta + \epsilon_{st}, \tag{10}$$

where the divorce rate depends on contemporaneous costs and rights. This might be called a two-treatment difference in difference model with scaled "before" state,  $\omega_{st} R_{st}^I$  and two distinct treatments,  $R_{st}^{II}$  and  $R_{st}^{III}$  (with coefficients  $\beta w^N$  and  $(\beta w^N + \mu)$ , respectively), where the scale is

<sup>24</sup>Without floodgate effects, the parameters are  $\alpha, \beta', \beta' w^N, \beta, \beta w^N, \mu',$  and  $\mu$  with  $w^N$  being overidentified. With floodgate effects, there are  $3(K - 1)$  additional parameters,  $\delta^\beta, w^N \delta^\beta,$  and  $\delta^\mu$ , with  $\delta^\beta$  over identified.

the cost index from (1),  $\omega_{st} = w_{st} + (w^* - w_{st})I(w_{st} > w^*)$ . Unless the restrictions  $\mu' = \mu$  and  $\beta' = \beta$  hold, weighted least squares estimates based on (10) will be biased and inconsistent.

Imposing an additional restriction on the homogenous CPDM that eliminates the cost effects altogether,  $\beta' = \beta = 0$ , then

$$d_{st} = \alpha + \mu U_{st} + X_{st}\eta + \epsilon_{st} . \quad (11)$$

This is Friedberg's canonical *difference-in-difference model* of divorce rates for state panel data. If the restrictions  $L(l_{st}, \delta^\beta) = L(l_{st}, \delta^\mu) = L(l_{st}, \iota) = 1$ ,  $\beta' = \beta = 0$ , and  $\mu' = \mu$  do not all hold, then estimators based on (11) will be biased and inconsistent. We will return to these observations below in the context of testing the Coase Theorem.

Finally, we note that while dynamics are entirely absent from (10), it is still far more general than the difference-in-difference model. It might be thought of as a difference in difference model with three treatments ( $R_{st}^I, R_{st}^{II}, R_{st}^{III}$ ) in which one of the treatments is scaled by costs,  $\omega(w_{st}, w^*)R_{st}^I$ .

**What models does heterogeneous CPDM nest?** If we add *ad hoc* lag structures to the static model (10), we get a general model where divorce rates depend on lagged costs and lagged rights,

$$d_{st} = \alpha + \beta L(l_{st}, \delta^\beta) (\{[w_{st} + (w^* - w_{st})I(w_{st} > w^*)] R_{st}^I\}) + \beta L(l_{st}, \delta^\beta) w^N (R_{st}^{II} + R_{st}^{III}) + \mu L(l_{st}, \delta^\mu) U_{st} + X_{st}\eta + \epsilon_{st} . \quad (12)$$

An alternative route to specification (12) would be to start de novo with contemporaneous cost and rights terms that come into play every period regardless of marriage cohort membership. Then aggregation to the cohort level and accounting for heterogeneity and the aggregating to the state level would deliver (12). Either way, imposing  $\beta = 0$  (no cost term) on (12) delivers Wolfers' model,

$$d_{st} = \alpha + \mu L(l_{st}, \delta) U_{st} + X_{st}\eta + \epsilon_{st} . \quad (13)$$

So are these models [(12) and thereby (13)] nested in the heterogeneous CPDM (8)? The answer is NO. To see the lack of nesting, rearrange (7) to get

$$d_{st} = \alpha + (\beta' - \beta L(l_{st}, \delta^\beta)) \sum_{m=1}^5 g_{st}^m c_s^m + \beta L(l_{st}, \delta^\beta) c_{st} + (\mu' - \mu L(l_{st}, \delta^\mu)) g_{st}^5 U_{st} + \mu L(l_{st}, \delta^\mu) U_{st} + X_{st}\eta + \epsilon_{st} . \quad (14)$$

Then substituting out the cost index (2) shows that if and only if  $\beta' = \beta L(l_{st}, \delta^\beta)$  and  $\mu' = \mu L(l_{st}, \delta^\mu)$  will the heterogeneous CPDM (8) reduce to (12). But for these restrictions to hold identically for *all* lag lengths requires the trivial lag structures,  $L(l_{st}, \delta^\beta) = L(l_{st}, \delta^\mu) = L(l_{st}, \iota) = 1$ . That is, the restriction can hold only for the homogeneous CPDM, the cases already given in (10) and (11).

How do we interpret this lack of nesting? Perhaps the best way to think about this stems from Wolfers' insightful discussion of stock-flow dynamics in the short, medium and long run. These included immediate spikes due to "pent up demand" (captured by our  $\mu$  and  $\beta$ ), bad matches dissolving earlier than good ones (captured by our floodgate effects, ( $L(l_{st}, \delta^\beta)$  and  $L(l_{st}, \delta^\mu)$ ), and differential selection into marriage changing the nature of the "at risk" population (captured by our  $\beta'$  and  $\mu'$ )<sup>25</sup>. The specification (12) intermingles all of the cost-related behaviors ( $\beta'$ ,  $\beta$ ,

<sup>25</sup>He also mentioned the equilibrium effects of more divorces thickening the remarriage market, a phenomenon to which we will return in our empirical work.

and  $\delta^\beta$ ) into one group of lags and intermingles all of the rights behaviors ( $\mu'$ ,  $\mu$ , and  $\delta^\mu$ ) into another. Wolfers' specification (13) intermingles all six into one coefficient and the associated lags. *In contrast, in the CPDM each is separately identified, preserving the crucial insight from dynamic optimization: that selection and surprise are fundamentally different.*

#### 4.1 Unbiased Tests of the Coase Theorem

In the context of divorce, the Coase Theorem says the decision to divorce is invariant with respect to who has the right to divorce; see Becker[1981], Peters [1986]<sup>26</sup>. In the current context, it says that, other things equal, the same divorce rate obtains whether the right to divorce is held bilaterally by the couple or unilaterally by each spouse. The Theorem applies to already married couples and requires transferable utilities along with symmetric information and costless transfers between spouses. The alternative (with nontransferable utility, asymmetric information or costly transfers), is that under bilateral consent laws some individuals may be stuck in marriages they no longer want. Thus the adoption of a unilateral right to divorce would enable these individuals to divorce, increasing divorce rates. In terms of the CPDM, the alternative means that the contemporaneous adoption of unilateral divorce (that was not anticipated at marriage) or  $(u_{st} - u_{st}^m) = 1$ , increases divorce rates. So the hypothesis is  $\mu = 0$  and the alternative,  $\mu > 0$ . Tests based on the CPDM (either with or without floodgate effects) automatically hold constant selection into marriage (on the basis costs or rights) as well as current costs of divorce.

Relative to the CPDM without floodgate effects, the bias of the test for  $\mu = 0$  in the diff-in-diff model can be seen as arising from omitting both the selection and surprise effects of costs, ( $\beta' = \beta = 0$ ), as well as assuming that the selection effect of unilateral law is the same as the surprise effect  $\mu' = \mu$ . These assumptions are counter intuitive and readily tested.

To interpret the later restriction, we focus on the unilateral terms in the CPDM,  $\mu' g_{st}^5 U_{st} + \mu (1 - g_{st}^5) U_{st}$ . The first term, the selection term, the weights  $U_{st}$  by the most recent cohort share ( $g_{st}^5$ ), reflecting the fact that only those in this last cohort could have been selected into marriage under unilateral law. The second term, the surprise term, the weights  $U_{st}$  by the sum of the first four cohort shares ( $\sum_{m=1}^4 g_{st}^m = 1 - g_{st}^5$ ), reflecting the fact that only those married prior to the adoption of unilateral law were at risk, when they married, of not anticipating the subsequent adoption of unilateral law. With  $\mu' \neq \mu$ , the CPDM provides for selection and surprises to have distinct effects on the divorce rate. By forcing  $\mu' = \mu$ , the diff-in-diff model throws out this distinction.<sup>27</sup>, a distinction at the heart of a dynamic model of the effects of changes in the legal structure in marriage and divorce.

As noted above the so-called dynamic difference in difference specification is not nested in the heterogeneous CPDM. Nonetheless, the diff-in-diff specification with lags exhibits a similar, seemingly unjustified aggregation parallel to that in the homogeneous case above. For we can write the heterogeneous CPDM terms as  $\mu' g_{st}^5 U_{st} + L(l_t, \delta^\mu) \mu (1 - g_{st}^5) U_{st}$  and the corresponding term in Wolfers' model as  $L(l_t, \delta^\mu) \mu U_{st} = L(l_t, \delta^\mu) \mu g_{st}^5 U_{st} + L(l_t, \delta^\mu) \mu (1 - g_{st}^5) U_{st}$ . The latter expression

<sup>26</sup> Given that a couple was married, Clark [1999] assumed efficient divorce and the exhaustion of all Pareto moves. Assuming that a couples utility possibility if they remained married intersected their utility possibility frontier if they divorced, then, depending on the couple's location on each frontier, the adoption of unilateral law can actually prevent divorce. So formally, finding that the adoption of unilateral law decreases the divorce rate is consistent with efficient divorce and we can regard the direction of the effect as to be determined empirically.

<sup>27</sup> This is best seen by writing the diff-in-diff term as  $\mu U_{st} = \mu g_{st}^5 U_{st} + \mu (1 - g_{st}^5) U_{st}$  and comparing the coefficients on the selection and surprise terms to those of the CPDM.

shows just how the diff-in-diff model with lags forces the effect of unilateral law on selection into marriage to be the same as the effect of the adoption of unilateral law on those married under bilateral law.<sup>28</sup> While this is readily tested, as emphasized in subsection above, the specification is not nested in the heterogenous CPDM.

The corresponding *natural experiment* would compare the before and after divorce rates of two states. Each state starts with the bilateral right to divorce and identical costs of divorce. Then, keeping costs the same, one state adopts unilateral law and one does not. Since the cost afterward for the adopting state is, per force, the cost of establishing no-fault grounds,  $w^N$ , then to hold it constant before and after,  $w^N$  this must also be the cost before adoption as well. That is, the key transition would be from bilateral no-fault to unilateral no-fault law. *However, no state made this transition.* Thus, even absent selection into marriage, the difference-in-difference tests of Friedberg and Wolfers, suffer from a potential bias from not holding costs constant. As costs fell when unilateral divorce was adopted, the effect of falling costs can bias up their estimates of  $\mu$ .

Note that this test is different from the usual test on the coefficient on  $U_{st}$  in two regards. First, even in the simplest case with no floodgate effects, is the coefficient not on  $w$ . That is, only individuals who were married before the last divorce regime were at risk of being surprised by the adoption of unilateral law. Second, other effects are held constant. As seen just below, no study prior to this one conducted an unbiased test of the Coase Theorem.

## 5 MLE Estimators for the CPDM with $w^*$ and $w^N$ unknown

Adopting an iterative specification due to Muggeo [2003], renders a linear specification for each iteration. If convergence obtains, MLE's obtain.<sup>29</sup>

As did Friedberg [1998] and Wolfers [2006], we account for heteroskedasticity with state-population weighted regressions and for unobserved correlates of changes in divorce laws with fixed year effects, fixed state effects as well as linear and quadratic time trends. Since, by now, these are standard assumptions with state-panel data, we do not display these terms in (8) In addition, we assumed first order autocorrelation for the within-state errors biases; Bertrand et. al. [2004]. This leaves estimation of the critical wait,  $w^*$ , as the focus of this section. Note that the equation to estimate, (8), is nondifferentiable at  $w^*$  as well as nonlinear in  $w^*$ .

For nonlinear terms of the form in (8), Muggeo noted that the first order Taylor series expansion holds exactly at the kink point. That is,

$$\beta(w^* - w)I\left(w > w_{(r)}^*\right) = \beta(w^* - w)I\left(w > w_{(r)}^*\right) + \gamma I\left(w > w_{(r)}^*\right), \quad (15)$$

where, as of iteration  $r$ ,  $w_{(r)}^*$  is a candidate value for the true value  $w^*$ . In this expansion  $\gamma = \beta(w^* - w_{(r)}^*)$  so that  $\gamma$  impounds the unknown  $w^*$ .<sup>30</sup> Hence, given a trial value  $w_{(r)}^*$ , equation (15), the terms  $(w_{(r)}^* - w)I\left(w > w_{(r)}^*\right)$  and  $I\left(w > w_{(r)}^*\right)$  are known and this right hand side is linear in

<sup>28</sup> An additional unattractive feature is that the selection into marriage term,  $L(\cdot)\mu g_{st}^5 U_{st}$ , contains lags which is also counter intuitive.

<sup>29</sup> We can also used a grid search on  $w_{(r)}^*$ . This would require jackknifed standard errors.

<sup>30</sup> Intuitively, for a proposed value for the kink,  $w_{(r)}^*$ , the parameter  $\gamma$  is the vertical gap between the line segment with slope  $\beta$  to the left of  $w_{(r)}^*$  and the line of constant height to the right. As these lines should intersect at exactly at  $w^*$ , the updating equation (17) adjusts the parameter estimates to reduce the size of this gap. If convergence obtains, the estimated  $\gamma$  should be very small and insignificant.

parameters  $\beta$  and  $\gamma$ . To illustrate the technique for the simple case where  $y$  is the usual dependent variable in a least squares specification with standard error assumptions, assume the model is

$$y = \alpha + \beta(w^* - w)I(w > w^*) + \epsilon = \beta(w_{(r)}^* - w)I(w > w_{(r)}^*) + \gamma I(w > w_{(r)}^*) + \epsilon. \quad (16)$$

Using an iterative least squares procedure:

1. Posit an initial value,  $w_{(0)}^I$ . Estimate  $\beta$  and  $\gamma$  using least squares. Use these estimates,  $\hat{\beta}$  and  $\hat{\gamma}$ , to update the proposed value of the kink point using the fact that  $\frac{\hat{\gamma}}{\hat{\beta}}$  is an estimate of  $(w^* - w_{(0)}^I)$ . Update via.

$$w_{(1)}^* = w_{(0)}^* + \frac{\hat{\gamma}}{\hat{\beta}} \quad (17)$$

2. Insert this value in (16) and re-estimate to get  $\ddot{\beta}$  and  $\ddot{\gamma}$ . Update the current estimate of  $w^*$  to  $w_{(2)}^* = w_{(1)}^* + \frac{\ddot{\gamma}}{\ddot{\beta}}$ , and so on.

At each round re-estimate (16) using  $w_{(r+1)}^* = w_{(r)}^* + \frac{\hat{\gamma}}{\hat{\beta}}$ , where the estimates  $\hat{\gamma}$  and  $\hat{\beta}$  are taken from the most recent round. The procedure continues until the differences in successive estimates of  $w^*$  are sufficiently small to make no practical difference. Muggeo shows that, although convergence is not guaranteed, if convergence is achieved, the procedure yields maximum likelihood estimators for all of the parameters. The estimated standard deviation for the final estimate,  $\hat{w}_{*}^I$ , can be calculated by the delta method.

Making two such approximations results in the specification to be estimated yields

$$\begin{aligned} d_{st} = & \alpha + \beta' \cdot \sum_{m=1}^5 g_{st}^m [w_s^m + (w_{(r)}^* - w_s^m)I(w_s^m > w_{(r)}^*)] R_{st}^I + \gamma' \cdot \sum_{m=1}^5 g_{st}^m I(w_s^m > w_{(r)}^*) R_{st}^I \\ & + \beta L(l_{st}, \delta^\beta) \cdot \left\{ [w_{st} + (w_{(r)}^* - w_{st})I(w_{st} > w_{(r)}^*)] - \sum_{m=1}^5 g_{st}^m [w_s^m + (w_{(r)}^* - w_s^m)I(w_s^m > w_{(r)}^*)] \right\} R_{st}^I \\ & + \gamma \left\{ \cdot I(w_{st} > w_{(r)}^*) - \sum_{m=1}^5 g_{st}^m I(w_s^m > w_{(r)}^*) \right\} R_{st}^I + \beta' w^N \cdot g_{st}^5 (R_{st}^{II} + R_{st}^{III}) \\ & + \beta w^N L(l_{st}, \delta^{\beta w^N}) \cdot (1 - g_{st}^5) (R_{st}^{II} + R_{st}^{III}) + \mu' \cdot g_{st}^5 U_{st} + \mu^N L(l_{st}, \delta^\mu) \cdot U_{st} (1 - g_{st}^5) + X_{st} \eta + \epsilon_{st}, \end{aligned} \quad (18)$$

where  $\gamma'$  and  $\gamma$  emerge from two approximations, one for selection and the other for surprise terms. For the iteration  $r$  candidate value,  $w_{(r)}^*$ , equation (18) is a linear function of the eight parameters,  $\gamma', \gamma, \beta', \beta, (\beta' w^N), \beta w^N, \mu'$  and  $\mu$ . The estimates of  $\gamma'$  and  $\gamma$  will in general imply different estimates of  $w^*$ . If both are estimated with precision, this can be handled by using their average (weighted by precision) or by alternately updating each estimate of  $w^*$ . If, however, one is estimated with greater precision by orders of magnitude (because  $\beta'$  is essentially zero as in our case), then we go with the updates of the more precise estimates.

To summarize, we imbedded this iterative procedure into standard panel data methods, with weighted regressions based on time-varying state-populations, allow for unobserved correlates of changes in divorce laws by adding fixed year effects, fixed state effects as well as linear and quadratic time trends. Finally, we allowed for within-state first order autocorrelation of the errors.

## 6 State panel data

We used three types of state panel data, divorce rates, divorce laws, and marriage-cohort shares

### 6.1 Divorce rates.

Along with many other studies, this one has benefited from the construction and sharing of data, especially the work of Friedberg, Wolfers, and Gold [2010]. From Vital Statistics on all divorces, Friedberg compiled a panel of state divorce rates from 1968-1998. Using data from law journals, she also compiled and published divorce laws for this interval, including grounds for divorce, including minimum separation periods (wait times). She generously shared these data with Wolfers for his study. He, in turn, extended these data back to 1956 and posted all of these data on his website. Our data on divorce rates comes from his website.

### 6.2 Divorce laws

For all states plus the District of Columbia, the following table contains the relevant changes in divorce laws since 1850. The first four columns contain the coding used in this study, the next four columns contain Gold's coding of these laws, and the last two columns contain the coding of unilateral law used by Friedberg and by Wolfers, respectively.

For our coding, the first two columns describe wait times (i.e., minimum number of years living separate and apart). The first column gives the minimum time in years; the second column documents the year that this minimum was implemented. With regard to timing, a law is coded as effective as of  $t$  if the date that that law became effective falls between July 1 of year  $t - 1$  and June 30 of year  $t$ .

If a state ever implemented no-fault grounds, the third column lists the year it was first implemented. In these laws the usual language for no-fault grounds include one of the following: "Incompatibility," "Irreconcilable differences," or "Irretrievable breakdown" of the marriage; hence the column header is III. In addition to no-fault grounds, a large number of states went farther than just implementing no-fault grounds. This subset of states, in the same bills in which they adopted no-fault grounds also specified that either spouse could file for and obtain a divorce on no-fault grounds without the consent of the other. We classified these states as having unilateral law. Thus no-fault grounds are a necessary condition for unilateral law, but not sufficient. The year in which a state implemented unilateral rights is recorded in the fourth column (header is Unilateral). While in principle states might have adopted no-fault grounds in one year and gone on to adopt the unilateral right in a subsequent year, in fact no state did this; see Section 2.5. Thus, if there is a year given in the Unilateral column, the same year is given in column III.

As examples, consider Louisiana, South Dakota, and Nevada. As shown in the first two columns, Louisiana, implemented a minimum wait time of 7 years in 1916. The required period was then reduced to 4 years in 1932, to 2 years in 1938, to 1 year in 1979, and to 0.5 years in 1991. The blank spaces in the third and fourth columns (III + Unilateral) indicate that no-fault ground were never implemented by Louisiana. In contrast, South Dakota never included living separate and apart as an admissible ground, but instituted no-fault grounds in 1985. The blank space in the (+Unilateral) column indicates that South Dakota never implemented a unilateral right to divorce. A more liberal example is Nevada. The first two columns show that prior to 1931 Nevada was a



bilateral fault state. As of 1931 Nevada instituted a required separation period of 5 years, reducing it to 3 years in 1939 and 1 year in 1967. No-fault grounds were also instituted in 1967 as shown in the (III) column (3). Column (+Unilateral) further specifies that also as of 1967, Nevada allowed a petition to divorce based on no-fault grounds to be granted to either spouse without the consent of the other.

The next four columns document divorce law in Gold (2010) in a similar fashion. As noted above, the last two columns summarize the years used in Wolfers (2006) and Friedberg (1998). Among these three sources, Gold (2010) is the most comprehensive. For each state he identifies each bill (giving the year and the chapter number or the house bill number, the approval date (down to the day) and, if known, the effective date (down to the day). This greatly eases the burden of finding the laws themselves as well as relevant interpretations in state courts..Sources of discrepancies in coding amongst the four studies are discussed in Appendix D.

Our classification of states is detailed in the Table that follows.

### 6.3 Marriage cohort shares

Our third piece of data is the marriage cohort shares. Apart from Decennial Census years, there seem to be no state panel data on the stock of married women in  $(s, t)$ , much less on married cohort shares.<sup>31</sup> We construct a proxy from the CPS. The proxy is based on the annual age distribution of women in each state from the CPS in relation to the national median age at first marriage. For each state, these are normed on the same ratio as of the year before that state first changed its divorce laws. The resulting proxies behave in ways that conform to expectations. Limitations of the CPS preclude the construction of cohort shares for years prior to 1962. Hence, for the specifications below that include cohort shares, the sample period is shortened to 1962-1988.

The idea is as follows. The key is to measure for each state and a given change in its divorce law, the fraction of women married in  $t$  who were married before the last change in the law. Focus on one state and drop the subscript  $s$  and, to be concrete, suppose a new law came into effect in 1970. Let  $t$  be any year before or after 1970. And let  $\Upsilon_{70}$  be the median age of first marriage in 1970. Define  $W$  as the stock of women in  $t$  who, as of 1970, were older than  $\Upsilon_{70}$ . Define  $M_t$  as the stock of married women in  $t$ . Assume that that  $M_t = kW_t$  and that  $k$  does not vary with time. We seek the stock of women in  $t$  who were married before 1970 as a fraction of all married women in  $t$ . That is, we seek  $P_t = \frac{kW_t}{M_t}$ . Now all married women in 1969 were married before the new law came into effect in 1970 so that  $P_{69} = \frac{kW_{69}}{M_{69}} = 1$ . Thus  $k = \left(\frac{W_{69}}{M_{69}}\right)^{-1}$ . Substituting,  $P_t = \left(\frac{W_{69}}{M_{69}}\right)^{-1} \frac{W_t}{M_t}$ .

Hence, if state  $s$  only changed its laws once, in 1970, in our sample period, then, adding in the state subscript, the stock of women in  $t$  who were married before 1970 as a fraction of all married women in  $t$  is  $g_{st}^1 = P_{st}^{70}$ . The remaining married women in  $t$  married after 1970. So there share is  $g_{st}^5 = 1 - P_{st}^{70}$ . More generally, if a state changed its laws twice in our sample period, say in  $\tau_1$  and

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<sup>31</sup>We did attempt to construct the actual shares, benchmarked by Census Years. For a year following the Census year we added in new marriages and subtracted out divorces, and so on. This, however, proved fruitless as too many additions and subtractions are unknown (e.g. interstate migrations by marital status, deaths by marital status, and so forth). We concluded, all and all that these constructed proportions compared unfavorably with simple interpolations between Census years.

State	Separation		This paper			Gold			Gold		Wolfers		Friedberg
	(1) Length	(2) Year	(3) III	(4) + Unilateral	(5) III	(6) + Unilateral	(7) Separation	(8) + Unilateral	(9) Unilateral	(10) Unilateral			
Alabama	5	1915	1972	1972	1972	1972	1972	1972	1971	1971			
Alaska	2	1947											
Arizona	5	1931	1935	1935	1963	1963			1935	pre-1968			
Arkansas	3	1937	1974	1974	1974	1974			1973	1973			
	1.5	1991					1937	1937					
California			1970	1970	1970	1970			1970	1970		1970	
Colorado			1972	1972	1972	1972			1971	1971		1971	
Connecticut	1.5	1973	1973	1973	1973	1973			1973	1973		1973	
Delaware	3	1957	1975	1975	1975	1975			1957	1957		1973	
	1.5	1968											
DC	5	1935					1966	1966					
	1	1966											
Florida			1972	1972	1972	1972			1971	1971		1971	
Georgia			1973	1973	1973	1973			1973	1973		1973	
Hawaii	3	1967	1974	1974	1974	1974			1965	1965		1973	
	2	1970											
Idaho	5	1945	1971	1971	1971	1971			1984	1984		1971	
Illinois	2	1984										1984	
Indiana			1974	1974	1974	1974			1973	1973		1973	
Iowa			1971	1971	1971	1971			1970	1970		1970	
Kansas			1970	1970	1970	1970			1969	1969		1969	
Kentucky	5	1850	1972	1972	1972	1972			1972	1972		1972	
Louisiana	7	1916					1961	1961				pre-1968	
	4	1932											
	2	1938											
	1	1979											
	0.5	1991											
Maine			1974	1974	1974	1974			1973	1973		1973	
Maryland	5	1937										pre-1968	
	3	1947											
	1.5	1961											
	1	1983											
Massachusetts			1976	1976	1976	1976			1975	1975		1975	
Michigan			1972	1972	1972	1972			1972	1972		1972	
Minnesota	5	1935	1974	1974	1974	1974			1974	1974		1974	
	1	1974											
Mississippi			1977	1977	1977	1977							
Missouri			1974	1974	1974	1974			1975	1975		1975	
Montana	0.5	1976	1976	1976	1976	1976			1972	1972		1972	
Nebraska			1972	1972	1972	1972			1973	1973		1973	
Nevada	5	1931	1967	1967	1967	1967							
	3	1939											
New Hampshire	3	1938	1972	1972	1972	1972			1957	1957		1971	
	2	1957											
New Jersey	1.5	1972	2007	2007	1972	1972			1971	1971		1971	

State	Separation		This paper			Gold			Wolters		Friedberg
	(1) Length	(2) Year	(3) III	(4) + Unilateral	(5) III	(6) + Unilateral	(7) Separation	(8) + Unilateral	(9) Unilateral	(10) Unilateral	
New Mexico	1	1968	1933	1933	1933				1973	1973	
New York	10	1907					1968				
North Carolina	5	1921					1931				
	2	1933									
North Dakota	1	1965									
	2	1975	1971	1971	1971	1971	1975	1975	1971	1971	
Ohio	1	1982	1990	1990	1990					1974	
Oklahoma			1953	1953	1953	1953			1953	pre-1968	
Oregon			1972	1972	1972	1972			1973	1973	
Pennsylvania	2	1988	1981	1981	1981					1980	
Rhode Island	10	1893	1975	1975	1975				1976	1976	
South Carolina	3	1975									
	3	1969					1969			1969	
South Dakota	1	1979									
	2	1977	1985	1985	1985				1985	1985	
Tennessee	10	1925	1970	1970	1970		1977	1977			
Texas	7	1953							1974	1974	
	3	1967									
Utah	3	1965	1987	1987	1987						
Vermont	3	1941									
	2	1971									
Virginia	0.5	1972									
	3	1960					1943	1943		pre-1968	
Washington	2	1964					1941	1941		pre-1968	
	1	1975									
West Virginia	8	1917	1973	1973	1973				1973	1973	
	5	1921									
Wisconsin	2	1965									
	5	1866	1978	1978	1978		1969	1969		pre-1968	
Wyoming	1	1978					1978	1978		1977	
	2	1939	1977	1977	1977				1977	1977	

Table 2: Divorce laws in the United States, 1850-1995. The length of the separation requirement is in years. Sources of separation requirement are Difonzo (1997) and Vlosky and Monroe (2002). The III ground refers to divorce ground that includes such terms as incompatibility, irreconcilable difference, and irretrievable breakdown where a mutual consent is required. The column with + Unilateral refers to the year in which no mutual consent is required to file a divorce based on the ground in the preceding column. The year used in our analysis and Gold's is rounded up to the next year if the divorce law is effective after June of that year. The year used in Wolters and Friedberg is based on the calendar year. The definition of the no-fault year in Gold is the minimum of the III year and separation year.

in  $\tau_2$ , then,

$$\begin{aligned}
g_{st}^1 &= P_{st}^{\tau_1}, \text{ for all } t \\
g_{st}^2 &= \begin{cases} 1 - P_{st}^{\tau_1}, & \text{if } t < 1975 \\ P_{st}^{\tau_2} - P_{st}^{\tau_1}, & \text{if } t \geq 1975 \end{cases} \\
g_{st}^5 &= 1 - P_{st}^{\tau_2} \text{ for all } t,
\end{aligned} \tag{19}$$

and so forth.

## 7 The estimated CPDM

Before presenting estimates of the CPDM, we first check the specification of the cost index and its robustness.

### 7.1 The Cost Index

Recall that the cost index (2) of establishing grounds for divorce measures the cost of divorce in terms of the utility equivalent wait times. It applies to all regimes and all combinations of costs and rights in our data. In particular, as shown in Section 2.3 above we show that bilateral fault law and the absence of a wait time is equivalent to bilateral fault law and the presence of a "long" wait, where long means longer than  $w^*$ . Key features of the cost function that manifest themselves in the state divorce rate are (i) a kink at  $w^*$  (the wait-time equivalent of the cost of a sham trial to "prove" fault), (ii) a decreasing divorce rate to the left of  $w^*$ , (iii) a zero slope to the right of  $w^*$ , and (iv) a cost of establishing no-fault grounds ( $w^N$ ) that is less than  $w^*$ . These features should be robust with respect to both the choice of a "long" wait time for bilateral fault states that had no wait times and also with respect to truncating the sample period. Recall that, due to limitations of the CPS, we must truncate our sample from Wolfers' 1956-1988 to 1962-1988.

Table 3 reports a series of specification checks on the robustness of the cost index parameters. Based on the simple generalization of the static model (10),<sup>32</sup>  $\beta_1$  is the slope to the left of  $w^*$  and  $(\beta_1 + \beta_2)$  is the slope to the right. As shown in the column headers, the specifications vary by the "long" waiting time assumed when no wait time was available (10 years in column (2) vs. 8 years in the rest), the sample period (beginning with 1962 in column (3) vs. 1956 in the rest) and the imposition of the restriction  $(\beta_1 + \beta_2) = 0$  (column (4) vs. the rest).<sup>33</sup> For all four specifications, convergence was strong as indicated by small (i.e., orders of magnitude smaller than any other estimated coefficient) and insignificant estimates for  $\gamma$ .<sup>34</sup> In contrast, with the exception of  $\mu$  the remaining coefficients are all significant at the .01 level.

Looking across the rows of Table 3, the parameter estimates are remarkably robust across all four specifications. The pattern that emerges in every case is (i) the estimate of the kink,  $w^*$  is

<sup>32</sup> As for all of our estimates, we weight each observation by the time-varying root of the state population. We follow Friedberg's specification for coping with unobserved covariates (the X's) with state and year fixed effects as well as linear and quadratic state-specific time trends. In addition we allow for 51 state-specific first order autocorrelations.

<sup>33</sup> The first column of Table 5 can be regarded as yet another specification check on the parameters of the cost index.

<sup>34</sup> The convergence criterion for the estimates in the table is 0.0001. Similar results are found when the lack of a wait time is interpreted as  $w = 5, 6,$  and  $7$ , but with the convergence criterion was 0.01. In general, the closer to the kink these long waits are assumed to be, the slower the convergence.

Specification:	(1)	(2)	(3)	(4)
Absent $w$ 's were assigned:	8 yrs.	10 yrs.	8 yrs.	8 yrs.
Sample period:	1956 – 88	1956 – 88	1962 – 88	1956 – 88
				$(\beta_1 + \beta_2) = 0$
$\alpha$	3.5616*** (0.1239) <sup>†</sup>	3.5616*** (0.1239)	3.6253*** (0.1349)	3.5532*** (0.1170)
$\beta_1$	-0.2148*** (0.0588)	-0.2148*** (0.0588)	-0.2287*** (0.0632)	-0.2135*** (0.0578)
$\beta_2$	0.2107*** (0.0578)	0.2119*** (0.0579)	0.2241*** (0.0621)	* *
$\gamma$	$6.3 \times 10^{-7}$ (0.0672)	$1.7 \times 10^{-5}$ (0.0652)	$8.12 \times 10^{-7}$ (0.0771)	$5.72 \times 10^{-8}$ (0.0501)
$w^*$	2.0499*** (0.3127)	2.0551*** (0.303)	2.0946*** (0.3372)	2.1349*** (0.2345)
$w^N$	1.2191*** (0.3966)	1.2191*** (0.3966)	1.4784*** (0.3410)	1.1875*** (0.3829)
$\mu$	-0.0672 (0.0734)	-0.0672 (0.0734)	-0.0565 (0.0680)	-0.0707 (0.0732)
$\chi^2$ for $\beta_1 + \beta_2 = 0$	0.13 [0.7136]	0.13 [0.7136]	0.15 [0.6967]	* *
$N$	1631	1631	1343	1631
$\chi^2$	40105.65 [0.0000] <sup>‡</sup>	40105.65 [0.0000]	43902.30 [0.0000]	40232.56 [0.0000]

<sup>†</sup>Numbers in parentheses are asymptotic standard errors.  
\*, \*\*, \*\*\* indicate significance at the .10, .05, and .01 levels respect.  
<sup>‡</sup> Numbers in square brackets are p-values.

Tx

Table 3: Static model using kinked cost index

about 2.1 years; (ii) the slope to the left of  $w^*$  is negative and about  $-0.21$ ; (iii) the estimate of  $\beta_2$  is about .21 so that the estimated slope to the right of  $w^*$ , namely  $(\beta_1 + \beta_2)$ , is very close to zero (a point corroborated by the the corresponding asymptotic  $\chi^2$  tests toward the bottom of the table); and (iv)  $w^N$  is about 1.3 years and less than  $w^*$  as required by the theory.

In sum, the cost index parameters are in line with the theory and quite stable across all of these specifications. In particular, there is strong evidence that to the right of the estimated kink the slope of the cost function is zero. Hence, in estimating the full CPDM we impose this restriction. In addition we assign a "long" wait of  $w = 8$  years to bilateral fault states in years in which they had no alternative wait time to establish grounds for divorce.

## 7.2 The estimated CPDM

Table 4 displays maximum likelihood estimates for six specifications of the CPDM, all using our adaptation of Muggeo's approximation (18). All data are weighted using the root of time-varying state populations. Following Friedberg [1998], to account for unobserved correlates we include state

and year fixed effects as well as state-specific linear and quadratic time trends. In addition, we allow for state-specific first order autocorrelated errors.

The specification checks take advantage of the overidentification of both the floodgate effects resulting from cost surprises ( $\delta^\beta$ ) and the cost of establishing no-fault grounds for divorce  $w^N$  as highlighted in (8) above. With regard to floodgate effects, there are three treatments. The first two columns report estimates where  $\delta^{\beta w^N}$  and  $\delta^\beta$  are free to be different. The middle two columns impose  $\delta^{\beta w^N} = \delta^\beta$  in accordance with the theory, and the last two columns eliminate floodgate effects altogether ( $\delta^{\beta w^N} = \delta^\beta = \iota$ , a vector of ones) as per the homogeneous CPDM (9). The estimated floodgate parameters per se are relegated to Appendix B.

For each parameter looking across the corresponding row reveals remarkably consistent estimates across all six specification. First, estimates of two parameters are essentially zero, namely those for selection into marriage on the basis of rights  $\mu'$  (the smallest p-value is .58) and the responses to the surprise adoption of unilateral law  $\mu$  (the smallest p-value is .28). In addition, the corresponding floodgate effects are absent as we cannot reject  $\delta^\mu = \iota$  (the p-values are .89 and .87). Hence, in columns (2),(4) and (6) we impose these three restrictions.

Taken together, that  $\mu'$  and  $\mu$  are both insignificantly different from zero and that  $\delta^\mu$  is insignificantly different from  $\iota$  (a vector of ones) gives strong corroboration of the Coase Theorem. Recall that only if divorce decisions are inefficient will violations of theorem be found. In that case one would find that the surprise adoption of unilateral law would allow those stuck in marriages they no longer want to divorce,  $\mu > 0$ . Hence the divorce rate for those already married would spike immediately ( $\mu > 0$ ) and unobserved heterogeneous match quality would lead to this effect tapering off with the passage of time (declining elements of  $\delta^\mu$  or floodgate effects). Further, cohorts selected into marriage under unilateral law would have better marginal marriages (good enough to offset the risk of being deserted by a potential spouse) than others and thereby lower divorce rates ( $\mu' < 0$ ). As we cannot reject any one of this cluster restrictions implied by the Coase Theorem ( $\mu' = 0$ ,  $\mu = 0$ , and  $\delta^\mu = \iota$ ), at both the point of entry into marriage and the point of exit therefrom, our our results strongly support the Theorem.

Thus our results tell a story of entry and exit from marriage that is influenced not by who has the right to file for divorce but by the costs of establishing grounds for divorce. Beginning with the effects of a surprise changes in the cost of divorce, in conformance with the theory, all six specifications yield estimates of  $\beta$  that are negative and statistically significant; five of these are in a narrow range ( $-.23$  to  $-.24$ ) and one is  $-.12$ . The corresponding floodgate effects proved significant only under the restriction that removes their over identification,  $\delta^{\beta w^N} = \delta^\beta$ . Once we impose the Coase restrictions (column (4) in Table 4 with the estimated floodgate effects in column (4) of Appendix B Table 6, we nearly obtain the theoretical consequences of unobserved within-cohort marriage quality, namely that the floodgate effects decrease as the cost decrease is in effect for more years only after imposing.<sup>35</sup> For a  $\beta$  of  $-.23$ , an unanticipated drop in the cost index of one year would result in a spike in the divorce rate of 23 divorces per 1,000 population ( $\beta \cdot \Delta w \cong (-0.23) \cdot (-1)$ ).

With regard to selection into marriage on the basis of costs, our estimates have the appropriate signs but attain conventional significance only when some restrictions are maintained ( $\delta^{\beta w^N} = \delta^\beta$  and the Coase restrictions as in column (4) or, alternatively, no floodgate effects,  $\delta^{\beta w^N} = \delta^\beta = \iota$

<sup>35</sup>We say "nearly" because the effect for 15 or more years is somewhat larger than that for 10-12 years. This may be due to an effect that remains outside or model, namely the thickening of the remarriage market that attended the surge in divorce rates in the 1970's and the continuation of high rates thereafter.

		CPDM Extra Floodgate Effects $\delta^\mu, \delta^\beta, \delta^{\beta w^N}$ free		CPDM Exact Floodgate Effects $\delta^\mu, \delta^\beta$ free $\delta^{\beta w^N} = \delta^\beta$		CPDM No Floodgate Effects $\delta^\mu = \delta^\beta = \delta^{\beta w^N} = 0$	
		(1)	(2)	(3)	(4)	(5)	(6)
	$\alpha$	3.840*** (1.182) <sup>†</sup>	3.109*** (0.056)	3.652*** (1.078)	3.110*** (0.056)	4.268*** (1.10)	3.114*** (0.057)
<i>S</i>	$\mu'$	-0.293 (1.153)	0	-0.195 (1.138)	0	-0.536 (1.10)	0
<i>E</i>	$\beta'$	0.065 (0.679)	0	0.154 (0.635)	0	-0.144 (0.645)	0
<i>L</i>	$w_{sel}^N$	-2.162 (43.22)		-0.311 (10.74)		3.172 (10.51)	
<i>E</i>	$w_{sel}^*$	-11.120 (132.34)		-3.510 (21.15)		7.961 (28.68)	
<i>C</i>	$\gamma'$	-0.871 (0.557)		-0.874 (0.552)		-0.457 (1.51)	
<i>T</i>	$\mu$	-0.073 (0.071)	0	-0.075 (0.071)	0	-0.062 (-0.068)	0
<i>I</i>	$\beta$	-0.232*** (0.065)	-0.241*** (0.064)	-0.231*** (0.062)	-0.115** (0.052)	-0.222*** (0.061)	-0.219*** (0.061)
<i>O</i>	$w_{sur}^N$	1.393*** (0.336)	1.631*** (0.207)	1.371** (0.551)	1.270 (0.849)	1.374*** (0.337)	1.574*** (0.229)
<i>N</i>	$w_{sur}^*$	2.178*** (0.223)	2.114*** (0.207)	2.177*** (0.224)	2.356*** (0.489)	2.144*** (0.228)	2.131*** (0.231)
	$\gamma$	$3.47x10^{-8}$ (0.052)	$-2.70x10^{-8}$ (0.050)	$6.98x10^{-9}$ (0.052)	$6.41x10^{-9}$ (0.056)	$1.85x10^{-8}$ (0.051)	$1.32x10^{-8}$ (0.051)
<i>S</i>	$\delta^\mu = \iota$	0.895 <sup>‡</sup>	✓	0.877	✓	✓	✓
<i>U</i>	$\delta^\beta = \iota$	0.613	0.385	0.024	0.095	✓	✓
<i>R</i>	$\delta^{\beta w^N}$	0.969	0.326	✓	✓	✓	✓
<i>P</i>	$= \delta^\beta$						
<i>R</i>	$\chi_{df}^2$	49,498.35	47,057.06	48,467.12	45,365.81	45,554.25	43,839.84
<i>I</i>	$df$	196	187	192	183	184	179
<i>S</i>	N=1343. All estimates from population-weighted GLS regressions, within-state first-order autocorrelated errors, state and year FE's, and state-specific linear and quadratic time trends.						
<i>O</i>	† Asymptotic standard errors in parentheses.						
<i>T</i>	The symbols (*, **, ***) indicate 'significance' at the (.10, .05, and .01) levels, respectively.						
<i>E</i>	‡ Prob- values are given for tests. ✓ indicates the hypothesis is maintained.						
<i>S</i>	T.x.						

Table 4: Estimated Divorce Equations, Cohort Panel Data Model

as in columns (5) and (6)). The significant estimates are all close to  $-.81$ , indicating that, say a younger cohort married under laws with a cost index one year shorter than an older cohort would have a divorce rate that is higher by  $.81$  divorces per thousand people than the older cohort. As the difference for the national rates between 1962 and the peak rate is about three divorces per thousand, such a one year decrease would explain about 27% of the steep increase in the divorce rate from 1962 through the end of the 1970's. Further, if we took the permanent increase in the US divorce rate to be the most recent one in our data our about 3.5 divorces per thousand, then this selection effect of a one year reduction in the cost index would explain over half ( $\frac{.81}{1.4}$ ) of the permanent increase.

Taking up the estimated cost parameters, under all six specifications, the estimated cost of proving "fault"  $w^*$  all precise (with p-values less than .01) and have a narrow range from 2.1 to 2.3 years, highly plausible values. In contrast, as pointed out in section 3.4 above, the parameter for the cost of establishing no-fault grounds,  $w^N$ , is overidentified and thus each of the six specifications in Table 4 contains two estimates, one identified off of the cost selection terms,  $w_{sel}^N$ , and another identified off of the cost surprise term,  $w_{sur}^N$ . Correspondingly, these 12 estimates of  $w_{sur}^N$  have a relatively wide range from 1.11 to 2.11 years. Because the estimated effects of costs surprises ( $\beta$ ) are more precise than those for selection on costs ( $\beta'$ ),<sup>36</sup> and because the specifications (3) and (4) adhere most closely to our theory, we prefer the estimates of  $w_{sur}^N$  under these specifications, roughly 1.3 years, also a very plausible value.

With regard to floodgate effects, the bottom rows of Table 4 provide the prob-values for various tests of the hypothesis of no floodgate effects. Given the resounding support for the Coase hypothesis found here and in particular that  $\mu = 0$ , it is no surprise to find evidence for a lack of floodgate effects associated with the adoption of unilateral law (do not reject  $\delta^\mu = \iota$  as both prob values exceed .86). Also, when the floodgate effects associated with cost surprises are overspecified as in columns (1) and (2), we also cannot reject the absence of the corresponding floodgate effects (do not reject  $\delta^\beta = \iota$  or  $\delta^{\beta w^N} = \iota$  as both p-values exceed .30. But once we get rid of the overspecification of these parameters by imposing the restriction dictated by the theory ( $\delta^{\beta w^N} = \delta^\beta$ ) as in columns (3) and (4), then we can reject the absence of floodgate effects (with p-values of .024 and .094).

All in all, the specifications dictated by the theory, those for columns (3) and (4) seem to contain the best estimates of the CPDM for state panel data on divorce rates. And between these two, it seems that imposing the cluster of Coasian restrictions as in column (4) likely gives the best estimates. In this column all of the estimates in Table 4 all conform to the theory as do, with one exception, the corresponding floodgate effects in Appendix B, Table 6.<sup>37</sup>

### 7.3 Estimates of nested and related models

Table 5 reports estimates for the four models corresponding to equations (10), (11), (12), and (13) in Section 4 above. Here the subscript "S" is used to distinguish the parameters of these models from those of the CPDM. Equation (12) is the static model nested in the CPDM obtained by imposing  $\mu' = \mu$  and  $\beta' = \beta$  on the CPDM. Imposing in addition  $\beta' = \beta = 0$  yields Friedberg's specification (11). The third column contains a dynamic generalization of (10), namely equation (12), obtained by specifying a Wolfers-like lag structure for each variable. This nests the model obtained by

<sup>36</sup>For each of the six specifications the p-value of the estimated  $\beta$  was less than the p-value for the estimated  $\beta'$ .

<sup>37</sup>As explained earlier, the last estimated coefficient in the  $\delta^\beta$  vector is higher than the previous one. While this last uptick does not conform with the theory, it is likely explained by thickening remarriage markets as more divorced persons became available for remarriage.



Specification:	(10) Friedberg + costs	(11) Friedberg	(12) Wolfers + costs	(13) Wolfers
$\alpha$	3.602*** (0.128) <sup>†</sup>	3.098*** (0.135)	3.568*** (0.204)	3.088*** (0.134)
$\mu_S$	-0.067 (0.068)	0.219*** (0.048)	-0.005 (0.118)	0.210*** (0.052)
$\beta_S$	-0.225*** (0.062)		-0.210** (0.083)	
$w_S^N$	1.379*** (0.334)		1.223** (0.588)	
$w_S^*$	2.152*** (0.230)		2.340*** (0.341)	
$\gamma_S$	$1.28 \times 10^{-8}$ (0.052)		$2.15 \times 10^{-8}$ (0.072)	
Tests of				
$\delta^\mu = \iota$	✓	✓	0.921 <sup>‡</sup>	0.074
$\delta^\beta = \iota$	✓		0.749	
N=1343. Estimates from population-weighted GLS regressions with first order autocorrelated errors within states, state and year FE's, and linear and quadratic state-specific time trends.				
† Asymptotic Standard errors in parentheses.				
(*, **, ***) indicate 'significance' at the (.10, .05, and .01) levels, respectively.				
‡ Prob- values. ✓ indicates the hypothesis is maintained. <span style="float: right;">Tx.</span>				
Date	6/10/2011	6/10/2011	6/10/2011	6/10/2011
	(4)	(5)	(6)	(7)

Table 5: Estimated divorce rates for specifications (10), (11), (12) and (13)

excluding all cost effects yielding (13) which is the specification used by Wolfers. Estimates for of the lag parameters for (12) and (13) are given in the appendix. Our estimates of the CPDM indicate that  $\mu' = \mu$  trivially, since both are zero and that  $\beta' \neq \beta$  since the former is zero and the latter significantly different from zero.

Ours estimates in columns (11) and (13) give results similar to Friedberg and Wolfers<sup>38</sup> and the positive and significant estimates of  $\mu_S$  indicate at first blush that unilateral laws increased divorce rates. Note, however, that when the corresponding cost variables are added to their specifications as in columns (10) and (12), the estimates of  $\mu_S$  become insignificant and, in one case negative. At the same time parameters of the cost index,  $\beta_S$ ,  $w_S^N$ , and  $w_S^*$  emerge as significant with appropriate signs, and sizes. Both Friedberg and in Wolfers found that unilateral laws caused increases in divorce rates, at least temporarily. Thus, it appears that their positive and significant estimates of  $\mu_s$  were biased due to the omission of costs and should not be construed as evidence against the Coase Theorem.

Finally, columns (12) and (13) further illuminate Wolfers' results. Both include nonparametric lags on how long unilateral law has been in effect ( $\delta^\mu$ ). Column (12) hits the cost term with analogous nonparametric lags,  $L(l_{st}, \delta^{\mu_s})$ . In (13) with costs excluded the lag parameters  $\delta^{\mu_s}$  are jointly significant (reject  $\delta^{\mu_s} = \iota$  with prob value of .07). However, once cost parameters  $\beta_S$ ,  $w_S^N$ , and  $w_S^*$  are included with their associated lag structure  $L(l_{st}, \delta^{\beta_s})$  as in column (12), neither lags on costs nor lags on rights remain significant; tests of  $\delta^\beta = \iota$  and  $\delta^\mu = \iota$  yield prob-values upwards of 0.75. Thus, it appears that in Wolfers, the estimated nonparametric lags,  $\delta^{\mu_s}$  owe their significance to the omission of costs.

## 8 Conclusions

We present a new approach to the estimation of dynamic models using panel data, not on individuals, but aggregated to some level such as the school, county or state. This approach embeds the reduced form implications of dynamic optimization for exiting a chosen state (via divorce, dropping out, employment, etc.) into a model suitable for estimation with state panel data or similar aggregates (school, county, SMSA, etc.). With forward looking behaviors, exogenous changes in laws or rules give rise to selection effects on those considering entry and surprise effects for those who have already chosen to enter. Key to the resulting cohort panel data model (CPDM) is tracking differential selection embodied in entry cohorts and accounting for within-cohort unobserved heterogeneity in response to surprises.

Our application is to the effects divorce laws on divorce rates. At the individual level, responses to changes in the law are captured by selection effects and surprise effects for both costs and rights. For congruence with the theory we recode the divorce law data and postulate a continuous index of the cost of divorce that maps grounds for divorce into an index of the total cost of divorce. As predicted by the Coase Theorem, with regard to the right to divorce we no evidence that the adoption of unilateral laws increases divorce rates of those already married or that cohorts select into marriage based on unilateral law. With regard to the cost of divorce, we find that the surprise lowering of divorce costs increases divorce rates, but that, perhaps because of discounting, costs

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<sup>38</sup>While qualitatively similar, our estimates in columns (11) and (13) differ somewhat from theirs for several reasons. Our sample period begins in 1962 whereas Friedberg's begins in 1968 and Wolfers' in 1956. Our classification of which states are unilateral differs somewhat from theirs; see Section 6. In addition we allow for within-state first order autocorrelated errors.

do not effect selection into marriage. We show that earlier tests of the Coase Theorem suffer from omitted variable biases and inappropriate aggregation.

Studies that purported to find the effect of unilateral laws on child well being, crime and other social ills are likely finding the effect of somewhat missmeasured reductions in divorce costs. After all, the adoption of unilateral law was always accompanied by a lowering of divorce costs (though the reverse is not true). It appears that these studies would get stronger results by using costs in place of unilateral law.

In Figure 3 the divorce rates for Paths I and Path II states are nearly identical. Further the divorce rates along Path III (ending in unilateral law) are near vertical displacements of the Path I and II rates. What promoted divorce was the reduction in the cost of divorce and whether this was achieved by lowering wait times (Path I) or by adopting no fault grounds (Paths II and III) did not matter. All states achieved low divorce costs. Thus, roughly speaking, the effect of these cost reductions on size and timing of the upswing for all three paths was similar. What remains a mystery is why the divorce rates in unilateral states are so much higher than in other states, why the cost reductions explain so little of the upswings, and what caused the downswings.

In general the CPDM highlights the profoundly contradictory nature of policy levers. Policies designed to reduce exit rates will never increase entry rates and may have the unintended consequence of reducing subsequent entry rates. Conversely, policies designed to promote entry will never reduce exits and may have the unintended consequence of increasing subsequent exit rates.

The economic model and empirical specification developed in this paper are applicable to a wide range of problems much more general than the particular application to divorce studied here. For example, due to lack of geocoding it is not uncommon for researchers have little choice but to use panel data aggregated to some level such at the state in place of the preferred panel data on individuals. It is generally true that circumstances at a point in time  $t$  (e.g., divorce laws) change in a discrete manner. Here we have shown how the dynamic properties of such decisions can be estimated econometrically by carefully tracking the appropriate cohorts.<sup>39</sup>

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<sup>39</sup>The effect of the contemporaneous stringency of criminal law on recidivism rates for recently released prisoners is one example. Define two incarceration cohorts, those imprisoned when stringency was high and those when low. The marginal prisoner is more hardened when laws are less stringent and fewer criminals are locked up. Then the effect of current stringency on recidivism rates would be affected by the shares of these two incarceration cohorts in the population of released prisoners.

## A Model of floodgate effects

**Heterogeneity in marriage quality: the good, the bad and the lovely.** To motivate our non-parametric specification of floodgate effects, we sketch a simple two-quality model of unobserved within-cohort marriage quality and then analyze the response of the cohort divorce rate to a surprise adoption of unilateral law. We show that the expected rate of decrease of the stock of bad marriages exceeds that for the good marriages by a constant. A parallel result holds for these expected stocks holds in response to a surprise reduction in divorce costs.

For the  $m^{th}$  married cohort in  $(s, t)$ , let  $G_{st}^m$  and  $B_{st}^m$  be the number of high quality and low quality marriages, respectively, (henceforth *good* and *bad*). For the  $i^{th}$  individual in cohort  $m$  in  $(s, t)$ , we specify the linear divorce probability as

$$d_{ist} = \alpha + \underset{(-)}{\beta}' c_{is}^m + \underset{(-)}{\mu}' U_{is}^m + \underset{(-)}{(\beta + I_i^B \theta_\beta)} (c_{ist} - c_{is}^m) + \underset{(+)}{(\mu + I_i^B \theta_\mu)} (U_{ist} - U_{is}^m) + X_{ist}' \eta + \epsilon_{ist} , \quad (20)$$

where  $I_i^B = 0$  if  $i$  is in a good marriage and  $I_i^B = 1$  if  $i$  is in a bad marriage with  $\theta_\beta < 0$  and  $\theta_\mu > 0$ . These signs guarantee that, in response to liberalizing surprises, bad marriages will have a bigger increase in their permanent divorce rate than good marriages. Within each quality, aggregate over individuals to get the divorce rates for the good ( $d_{st}^{mG}$ ) and the bad marriages ( $d_{st}^{mB}$ ), as

$$\begin{aligned} d_{st}^{mG} &= \frac{1}{N_{st}^{mG}} \sum_{i \in \{I_i^G=0\}} d_{ist} = d_{st}^{m*} + \beta (c_{st} - c_s^m) + \mu (U_{st} - U_s^m) + \epsilon_{st}^{mG} , \\ d_{st}^{mB} &= \frac{1}{N_{st}^{mB}} \sum_{i \in \{I_i^B=1\}} d_{ist} = d_{st}^{m*} + (\beta + \theta_\beta) (c_{st} - c_s^m) + (\mu + \theta_\mu) (U_{st} - U_s^m) + \epsilon_{st}^{mB} . \end{aligned} \quad (21)$$

Here, to highlight the surprise terms, all of the remaining systematic terms that are common to both the good and bad divorce equations are collected into  $d_{st}^{m*}$ .<sup>40</sup> Define the good and bad subcohort shares as

$$g_{st}^{mG} = \frac{G_{st}^m}{G_{st}^m + B_{st}^m} \text{ and } g_{st}^{mB} = \frac{B_{st}^m}{G_{st}^m + B_{st}^m}, \text{ where } g_{st}^{mG} + g_{st}^{mB} = g_{st}^{mB} . \quad (22)$$

Then write the  $m^{th}$  cohort's divorce rate as the weighted sum of the good and bad rates (21),

$$d_{st}^m = g_{st}^{mG} d_{st}^{mG} + g_{st}^{mB} d_{st}^{mB} = d_{st}^{m*} + (\beta + g_{st}^{mB} \theta_\beta) (c_{st} - c_s^m) + (\mu + g_{st}^{mB} \theta_\mu) (U_{st} - U_s^m) + \epsilon_{st}^m . \quad (23)$$

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<sup>40</sup>Note that from this level of aggregation on up to the state level, the errors are heteroskedastic. But since the underlying individual errors,  $\epsilon_{ist}$ , are assumed *i.i.d.*, we can and do account for heteroskedasticity at the state level without analyzing it at lower levels of aggregation.

Here  $\epsilon_{st}^m = [(g_{st}^{mG} \epsilon_{st}^{mG} + g_{st}^{mB} \epsilon_{st}^{mB})]$ . Thus, at the cohort level, the absolute value of the coefficient on each surprise term grows in magnitude with the share of bad marriages in the cohort.<sup>41</sup> Consequently, how this share evolves over time determines the serial responses to surprises.

Intuitively, a surprise leads to an immediate spike in the divorce rate as both good and bad marriages now dissolve at higher rates. However, in that period and each following periods, the bad marriages divorce at a higher rate than the good ones, leaving relatively fewer bad marriages for the next period. Consequently with each passing period, the overall cohort divorce falls as it gets closer and closer to the rate of divorce for the good marriages. The result is a pattern we term a floodgate effect in which a liberalizing surprise leads to an immediate spike in the divorce rate, followed by a period-by-period declines, reflecting the successive weeding out of bad marriages relative to good. Asymptotically, only good marriages survive with divorce rates  $d_{st}^{m*} + \beta(c_{st} - c_s^m) + \mu(U_{st} - U_s^m) + \epsilon_{st}^m$  which is expected to be higher than the pre-surprise rate by  $\beta(c_{st} - c_s^m) + \mu(U_{st} - U_s^m)$  and lower than the spike by  $g_{st}^{mB} \theta_\beta (c_{st} - c_s^m) + g_{st}^{mB} \theta_\mu (U_{st} - U_s^m)$ . Clearly, the rate of decline of the divorce rate will be faster the smaller the share of bad marriages at the time of the surprise  $g_{st}^{mB}$  and the more exaggerated the response (relative to the good marriages) of the bad marriages to the surprise ( $|\theta_\beta|$  and  $\theta_\mu$ ).

First, we show that, following a liberalizing surprise in the right to divorce, the expected number of good marriages does not shrink as fast as the expected number of bad marriages as they differ by a constant. The analogous argument goes through for a surprise reduction in the cost of divorce. While formally, we would like to show that This is sufficient to motivate our non-parametric representation of floodgate effects for both surprise liberalizations of rights and surprise reductions in costs.

Consider a *ceteris paribus* permanent change in the right to divorce at  $t = \tau$  with no change in the cost of divorce.<sup>42</sup> This means that before  $\tau$ , there was no surprise ( $U_{st} - U_s^m) = 0$ , and that after that, for  $t = \tau, \tau + 1, \tau + 2, \dots$ , we have ( $U_{st} - U_s^m) = 1$ . The restrictions ( $c_{st} - c_s^m) = 0$  and  $d_{s\tau}^{m*} = d_{s,\tau+1}^{m*} = d_{s,\tau+2}^{m*} = d_{s,\tau+3}^{m*} = \dots$  embody the *ceteris paribus* condition. Thus, for  $t = \tau, \tau + 1, \tau + 2, \dots$  the good and bad divorce equations (21) become

$$\begin{aligned} d_{st}^{mG} &= d_{s\tau}^{m*} + \mu + \epsilon_{st}^{mG} , \\ \text{and} & \\ d_{st}^{mB} &= d_{s\tau}^{m*} + (\mu + \theta_\mu) + \epsilon_{st}^{mB} . \end{aligned} \tag{24}$$

Apart for random errors, each of these divorce rates remains constant after the surprise. In the overall cohort rate, however, the weight (share) of each of these rates (23) evolves systematically over time.

In cohort  $m$  the populations of both good and bad marriages decline according to the iterative

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<sup>41</sup>At this point we could also introduce (i) within cohort heteroskedasticity and (ii) marriages that are bad in terms of cost surprises but not in terms of a surprise to rights. With regard to (i), we choose not to, because our model is already a considerable generalization of the models in the literature and we are pushing on the limit of the number of coefficients one can estimate from state panel data. We chose to spend our degrees of freedom on parameters with more interesting economic interpretations. With regard to (ii), we allow for this in the empirical section, but do not develop the full notation here.

<sup>42</sup>Since, analytically, a *ceteris paribus* change in the right to divorce is the easiest place to start, we do so. However, we emphasize that in the real world, whenever a state adopted unilateral law, it also simultaneously reduced the cost of divorce to  $w^N$  from some greater cost; see Section 2.5.

relationships,<sup>43</sup>

$$\begin{aligned}
G_{s,\tau+k}^m &= G_{s,\tau+k-1}^m \left[ 1 - \left( d_{s,\tau}^{m*} + \mu + \epsilon_{s,\tau+k-1}^{mG} \right) \right], \\
\text{and} & \\
B_{s,\tau+k}^m &= B_{s,\tau+k-1}^m \left[ 1 - \left( d_{s,\tau}^{m*} + \mu + \theta_\mu + \epsilon_{s,\tau+k-1}^{mB} \right) \right], \text{ for } k = 1, 2, \dots
\end{aligned} \tag{26}$$

Let  $r_{s,\tau+k}^{mG}$  and  $r_{s,\tau+k}^{mB}$  stand for the growth rates for the numbers of good and bad marriages between  $\tau + k - 1$  and  $\tau + k$ . Then,

$$\begin{aligned}
1 + r_{s,\tau+k}^{mG} &= \frac{G_{s,\tau+k}^m}{G_{s,\tau+k-1}^m} = \left[ 1 - \left( d_{s,\tau}^{m*} + \mu + \epsilon_{s,\tau+k-1}^{mG} \right) \right], \\
\text{and} & \\
1 + r_{s,\tau+k}^{mB} &= \frac{B_{s,\tau+k}^m}{B_{s,\tau+k-1}^m} = \left[ 1 - \left( d_{s,\tau}^{m*} + \mu + \theta_\mu + \epsilon_{s,\tau+k-1}^{mB} \right) \right].
\end{aligned} \tag{27}$$

Solving (27) for the growth rates yields

$$\begin{aligned}
r_{s,\tau+k}^{mG} &= - \left( d_{s,\tau}^{m*} + \mu + \epsilon_{s,\tau+k-1}^{mG} \right), \\
\text{and} & \\
r_{s,\tau+k}^{mB} &= - \left( d_{s,\tau}^{m*} + \mu + \theta_\mu + \epsilon_{s,\tau+k-1}^{mB} \right)
\end{aligned}$$

for a difference in rates of

$$r_{s,\tau+k}^{mB} - r_{s,\tau+k}^{mG} = -\theta_\mu + (\epsilon_{s,\tau+k-1}^{mG} - \epsilon_{s,\tau+k-1}^{mB}) \tag{28}$$

and with the expectation of the difference being

$$E [r_{s,\tau+k}^{mB} - r_{s,\tau+k}^{mG}] = -\theta_\mu < 0. \tag{29}$$

That is, the expected the stock of bad marriages shrinks faster than that of good marriages by a constant margin,  $-\theta_\mu$ .

Thus, we expect the following pattern of divorce rates in response to a surprise liberalization of rights. In  $\tau$ , the period of the shock, divorces from both good and bad marriage increase and cohort divorce rate spikes, increasing by  $(\mu + g_{st}^{mB}\theta_\mu)$ . Thereafter, period by period, due to divorces in the previous period, we expect the shrinkage in the stock of bad marriages to exceed the shrinkage of the stock of good marriages by  $-\theta_\mu$ , thereby lowering the overall cohort divorce rate. Ultimately, as bad marriages get relatively more and more scarce, the response of the cohort's divorce rate approaches  $\mu$ , that of the good marriages.

What we would really like to show is that  $\lim_{k \rightarrow \infty} E [g_{s,\tau+k}^{mG}] = 0$ . The difficulty is that random errors reside in both the numerator and denominator of  $g$ . . Instead, we have shown enough so that the weaker condition,  $p \lim_{k \rightarrow \infty} [g_{s,\tau+k}^{mG}] = 0$  holds.

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<sup>43</sup>Then, for a shock to divorce righes in  $t = \tau$ , i.e., for  $U_{s\tau} - U_s^m = 1$ , we have

$$\begin{aligned}
d_{s\tau}^{mG} &= d_{s\tau}^{m*} + \mu + \epsilon_{s\tau}^{mG}, \\
\text{and} & \\
d_{s\tau}^{mB} &= d_{s\tau}^{m*} + (\mu + \theta_\mu) + \epsilon_{s\tau}^{mB}
\end{aligned} \tag{25}$$

From the good marriages, this yields  $(d_{s\tau}^{m*} + \mu + \epsilon_{s\tau}^{mG}) G_{s\tau}^m$  divorces and  $G_{s,\tau+1}^m = G_{s\tau}^m [1 - (d_{s\tau}^{m*} + \mu + \epsilon_{s\tau}^{mG})]$  good mariages that survive until  $\tau + 1$ . From these, we will get  $(d_{s,\tau+1}^{m*} + \mu + \epsilon_{s,\tau+1}^{mG}) G_{s,\tau+1}^m$  divorces in  $\tau + 2$ , and  $G_{s,\tau+2}^m = G_{s,\tau+1}^m [1 - (d_{s,\tau+1}^{m*} + \mu + \epsilon_{s,\tau+1}^{mG})]$  good mariages that survive until  $\tau + 3$ , and so on.

## **B Estimated floodgate effects**

The columns in Table 6 and (7) give the estimated floodgate effects for the corresponding columns in Tables 4 and 5, respectively.

	<b>CPDM</b> Extra Floodgate Effects $\delta^\mu, \delta^\beta, \delta^{\beta w^N}$ free		<b>CPDM</b> Exact Floodgate Effects $\delta^\mu, \delta^\beta$ free $\delta^{\beta w^N} = \delta^\beta$	
	(1)	(2)	(3)	(4)
$\delta_{4-6}^\mu$	1.909 (0.43) <sup>†</sup>		1.596 (0.31)	
$\delta_{7-9}^\mu$	3.849 (0.85)		3.490 (0.95)	
$\delta_{10-12}^\mu$	6.939 (1.05)		6.052 (1.15)	
$\delta_{13+}^\mu$	4.560 (0.15)		5.482 (0.80)	
$\delta_{4-6}^\beta$	1.102 (0.20)	1.151 (0.46)	1.195* (2.78)	1.026 (0.05)
$\delta_{7-9}^\beta$	1.429 (1.65)	1.542* (2.68)	1.490*** (6.73)	0.723 (2.11)
$\delta_{10-12}^\beta$	1.648 (1.96)	1.850* (3.49)	1.932*** (10.94)	0.254** (5.73)
$\delta_{13+}^\beta$	1.522 (0.69)	1.753 (1.45)	1.784* (2.82)	0.373* (2.86)
$\delta^\mu = \iota$	0.895 <sup>‡</sup>	✓	0.877	✓
$\delta^\beta = \iota$	0.613	0.385	0.024	0.095
$\delta^{\beta w^N}$ $= \delta^\beta$	0.969	0.326	✓	✓
N=1343. Estimates from population-weighted GLS regressions with first order autocorrelated errors within states, state and year FE's, and linear and quadratic state-specific time trends.				
<sup>†</sup> Asymptotic Standard errors in parentheses.				
(*, **, ***) indicate 'significance' at the (.10, .05, and .01) levels, respt.				
<sup>‡</sup> Prob- values. ✓ indicates the hypothesis is maintained. <span style="float: right;">Tx.</span>				

Table 6: Floodgate effects for estimates of CPDM in Table 4



(12) Wolfers + costs		(13) Wolfers	
$\delta_{4-6}^{\mu}$	-1.664 (0.85 <sup>†</sup> )	$\delta_{3-4}^{\mu}$	0.473** (4.63)
$\delta_{7-9}^{\mu}$	-4.474 (0.82)	$\delta_{5-6}^{\mu}$	0.857 (0.25)
$\delta_{10-12}^{\mu}$	-11.210 (0.85)	$\delta_{7-8}^{\mu}$	0.653 (1.00)
$\delta_{13+}^{\mu}$	-8.747 (0.78)	$\delta_{9-10}^{\mu}$	0.299 (2.47)
		$\delta_{11-12}^{\mu}$	-0.263** (4.51)
		$\delta_{13-14}^{\mu}$	-0.0002 (2.39)
		$\delta_{15+}^{\mu}$	0.944 (0.01)
$\delta_{4-6}^{\beta}$	0.799 (1.09)		
$\delta_{7-9}^{\beta}$	0.795 (0.90)		
$\delta_{10-12}^{\beta}$	1.024 (0.01)		
$\delta_{13+}^{\beta}$	0.861 (0.56)		
Test of:			
$\delta^{\mu} = \iota$	0.921 <sup>‡</sup>		0.074
$\delta^{\beta} = \iota$	0.749		✓

N=1343. See notes to Table 5.  
<sup>†</sup>  $\chi^2_{(1)}$  value for the test that the coefficient is equal to 1 in parentheses.  
\*, \*\*, \*\*\* indicate 'significance' at the (.10, .05, and .01) levels, resp.  
<sup>‡</sup> Prob- values. ✓ indicates the hypothesis is maintained.

Table 7: Floodgate effects for specifications (12) and (13) in Table 5

## C Four terms in the CPDM; two terms in the static model

Term by term substitution into (7) takes advantage of the convention that the last cohort is numbered the 5<sup>th</sup> and only the 5<sup>th</sup> cohort can marry under any of the three regimes, i.e., under  $R_{st}^{II}$  or under  $R_{st}^{III}$  as well as under  $R_{st}^I$ . Define  $\omega_s^m = \omega(w_s^m, w^*)$ . Then for  $m = 1, 2, 3, 4$  we have  $c_s^m = \omega_s^m = \omega(w_s^m, w^*) = w_s^m + (w^* - w_s^m) I(w_s^m > w^*)$ . Thus the variable for the selection on cost of divorce at the time of marriage in (8) is

$$\begin{aligned} \sum_{m=1}^5 g_{st}^m c_s^m &= \sum_{m=1}^4 g_{st}^m c_s^m + g_{st}^5 c_s^5 \\ &= \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) + g_{st}^5 \omega(w_s^5, w^*) R_{st}^I + w^N g_{st}^5 (R_{st}^{II} + R_{st}^{III}) \\ &= \begin{cases} \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*), & t \text{ such that } g_{st}^5 = 0 \\ \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) + g_{st}^5 \omega(w_s^5, w^*) R_{st}^I + w^N g_{st}^5 (R_{st}^{II} + R_{st}^{III}), & t \text{ such that } 0 < g_{st}^5 < 1 \\ \omega(w_{st}, w^*) R_{st}^I + w^N (R_{st}^{II} + R_{st}^{III}), & t \text{ such that } g_{st}^5 = 1. \end{cases} \end{aligned} \quad (30)$$

The term is thus  $\beta'$  times this expression.

The cost surprises terms at  $(s, t)$  is  $\beta L(l_{st}, \delta^\beta) \left( c_{st} - \sum_{m=1}^5 g_{st}^m c_s^m \right)$ . The expression in parentheses can be written as

$$\begin{aligned} c_{st} - \sum_{m=1}^5 g_{st}^m c_s^m &= c_{st} - \sum_{m=1}^4 g_{st}^m c_s^m - g_{st}^5 c_s^5 \\ &= \begin{cases} c_{st} - \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*), & t \text{ such that } g_{st}^5 = 0 \\ c_{st} - \sum_{m=1}^4 g_{st}^m \omega(w_s^m, w^*) - g_{st}^5 \omega(w_s^5, w^*) R_{st}^I - w^N g_{st}^5 (R_{st}^{II} + R_{st}^{III}), & t \text{ such that } 0 < g_{st}^5 < 1 \\ c_{st} - c_{st} = 0, & t \text{ such that } g_{st}^5 = 1 \end{cases} \end{aligned} \quad (31)$$

Note that the very last line of (31) says that in the long run (as  $g_{st}^5$  approaches 1) and everyone is in the 5<sup>th</sup> (i.e., the most recent or last) marriage cohort, there are no surprises.

Recall that the homogeneous cohort CPDM is the special case of the CPDM with no floodgate effects ( $L(l_{st}, \delta^\beta) = L(l_{st}, \iota) = 1$ ). Then from (30) and (31) it is easy to see that if we further impose the restriction  $\beta' = \beta$ , namely that cohorts not yet married respond in the same way to a change in the cost of divorce as already married cohorts, then

$$\beta' \sum_{m=1}^5 g_{st}^m c_s^m + \beta \left( c_{st} - \sum_{m=1}^5 g_{st}^m c_s^m \right) = \beta c_{st}. \quad (32)$$

Thus the static model wipes out essential features of the underlying dynamic optimization model, namely that a drop in the cost of divorce before marriage has a selection effect ( $\beta'$ ), and a drop in the cost of divorce after marriage has a surprise effect ( $\beta$ ), and that these two effects are essentially different.

Turning to the terms capturing the effects of changing the right to divorce, note that

$$\sum_{m=1}^5 g_{st}^m U_s^m = \sum_{m=1}^4 g_{st}^m \cdot 0 + g_{st}^5 U_s^5 = g_{st}^5 U_{st} . \quad (33)$$

Thus, the selection term on the unilateral right to divorce reduces to  $\mu' g_{st}^5 U_{st}$ . Similarly, for the measure of surprise,

$$(U_{st} - \sum_{m=1}^5 g_{st}^m U_s^m) = (U_{st} - g_{st}^5 U_{st}) = (1 - g_{st}^5) U_{st} . \quad (34)$$

Thus the unexpected right to unilateral divorce yields the surprise term  $\mu L(l_{st}, \delta^\mu)(1 - g_{st}^5) U_{st}$  and therefore the entire effect of the adoption of the unilateral right to divorce is

$$\mu' g_{st}^5 U_{st} + \mu L(l_{st}, \delta^\mu)(1 - g_{st}^5) U_{st} . \quad (35)$$

Recall that the homogeneous cohort CPDM is the special case of the CPDM with no floodgate effects ( $L(l_{st}, \delta^\mu) = L(l_{st}, \iota) = 1$ ). Then from (33) and (34) it is easy to see that if we further impose the restriction  $\mu' = \mu$ , namely that cohorts not yet married respond in the same way to the adoption of the unilateral right to divorce as already married cohorts, then

$$\mu' g_{st}^5 U_{st} + \mu U_{st} (1 - g_{st}^5) = \mu U_{st} . \quad (36)$$

In parallel to the result for the cost terms, this wipes out the remaining essential features of the underlying dynamic optimization model, namely that the adoption of unilateral law before marriage has a selection effect ( $\mu'$ ), the adoption of unilateral law after marriage has a surprise effect ( $\mu$ ), and that these two effects are essentially different.

Collecting these four terms and Making three Taylor expansions results in

$$\begin{aligned} d_{st} = & \alpha \\ & + \beta' \cdot \sum_{m=1}^5 g_{st}^m \left[ \left[ w_s^m + (w_{(r)}^* - w_s^m) I(w_s^m > w_{(r)}^*) \right] + \gamma'_m I(w_s^m > w_{(r)}^*) \right] R_{st}^I + \beta' w^N \cdot g_{st}^5 (R_{st}^{II} + R_{st}^{III}) \\ & + \beta \cdot \left( \left\{ \left[ \left[ w_{st} + (w_{(r)}^* - w_{st}) I(w_{st} > w_{(r)}^*) \right] + \gamma I(w_{st} > w_{(r)}^*) \right] R_{st}^I \right\} \right. \\ & \quad \left. - \sum_{m=1}^5 g_{st}^m \left[ \left[ w_s^m + (w_{(r)}^* - w_s^m) I(w_s^m > w_{(r)}^*) \right] + \gamma_m I(w_s^m > w_{(r)}^*) \right] R_{st}^I \right) \\ & + \beta w^N \cdot (1 - g_{st}^5) (R_{st}^{II} + R_{st}^{III}) + \mu' \cdot g_{st}^5 U_{st} + \mu \cdot U_{st} (1 - g_{st}^5) + \epsilon_{st} , \quad , \end{aligned} \quad (37)$$

Presumed correction

$$\begin{aligned}
d_{st} = & \alpha + \beta' \cdot \sum_{m=1}^5 g_{st}^m [w_s^m + (w_{(r)}^* - w_s^m) I(w_s^m > w_{(r)}^*)] R_{st}^I + \gamma' \cdot \sum_{m=1}^5 g_{st}^m I(w_s^m > w_{(r)}^*) R_{st}^I \\
& \beta \cdot \left\{ [w_{st} + (w_{(r)}^* - w_{st}) I(w_{st} > w_{(r)}^*)] - \sum_{m=1}^5 g_{st}^m [w_s^m + (w_{(r)}^* - w_s^m) I(w_s^m > w_{(r)}^*)] \right\} R_{st}^I + \\
& \gamma \left\{ I(w_{st} > w_{(r)}^*) - \sum_{m=1}^5 g_{st}^m I(w_s^m > w_{(r)}^*) \right\} R_{st}^I \\
& + \beta' w^N \cdot g_{st}^5 (R_{st}^{II} + R_{st}^{III}) + \beta w^N \cdot (1 - g_{st}^5) (R_{st}^{II} + R_{st}^{III}) + \mu' \cdot g_{st}^5 U_{st} + \mu \cdot U_{st} (1 - g_{st}^5) + \epsilon_{st}.
\end{aligned} \tag{38}$$

## D States on each path to easy divorce

Paths started in $R^I$ and as of 1988 were in	States	Number
<b>Regime I:</b> $w \leq w^*$	AR, DC, IL, LA, MD, NJ, NY, NC, OH, SC, VT, VA	12
<b>Regime II:</b> bilateral-no-fault	DE, MS, PA, SD, TN, WI	6
<b>Regime III:</b> unilateral-no-fault	AL, AZ, CA, CO, CT, FL, GA, HI, ID, IN, IA, KS, KY, ME, MA, MI, MN, MO, MT, NE, NV, NH, ND, OR, RI, TX, UT, WA, WV, WY	30
<b>In Regime III before 1962</b>	AK, NM, OK adopted unilateral laws in 1935, 1933 and 1953, respectively.	3
N O T E S	These paths pertain to our sample period, 1956-1988. Subsequently, Ohio and NJ added no-fault grounds ( $R^{II}$ ) in 1990 and 2007, respectively. In 2010, New York implemented unilateral divorce ( $R^{III}$ ).	

Table 8: The States' Paths to Easy Divorce, 1956-1988